

PINCO

Best Value Point System

2023-2024

PINCO has developed the Best Value Point matrix to be used to determine the most responsive vendors in its vetting process. The following scoring system will be used to identify which of the three lowest respondents will most closely meet the best interests of the Cooperative. Final award(s) will be based upon the lowest cost of combined products to be awarded from the top three responsive vendors.

1. Cost:

Lowest cost may be based on individual line items or may be determined by total cost of all line items bid multiplied by total anticipated usage for each item.

- Lowest Pricing – 40 points
- Second Lowest – 30 points
- Third Lowest – 20 points

2. Flavor & Quality:

Scoring is based on taste tests of student focus groups and membership cuttings as requested.

- Rated Best – 35 Points
- Rated 2nd Best – 25 Points
- Rated 3rd Best – 15 Points

3. Past Performance & Reliability:

Past Performance (PP) & Reliability based on Reference Questionnaire (RQ) and/or PINCO Past Performance based on fill rates, on-time delivery, and condition of product upon delivery, and agreed upon terms and conditions.

- PP/RQ Average Score 4.0-5.0-15 Points
- PP/RQ Average Score 3.0-3.9- 10 Points
- PP/RQ Average Score 2.9 and lower - 0 Points

4. Reasonable Minimums & Lead Times:

PINCO will award 5 points for a 2-week lead-time. PINCO cannot accept a lead-time greater than 4 weeks; 0 points will be given for greater than 2-week lead time.

PINCO will award 0-5 points for reasonable minimums based on the following factors:

- Availability to mix pallets
- Number of items on bid (to ensure PINCO can meet minimums)
- Number of pallet or pound minimums required to place order