



**PINCO ADVISORY COMMITTEE MEETING**  
**THURSDAY, NOVEMBER 19, 2020**  
**10:00 AM**  
**PINCO SERVICE CENTER**  
**3019 16<sup>TH</sup> STREET**  
**BAKERSFIELD, CA 93301**

Pursuant to the Governor's recent provisional guidance regarding open meeting policies in conducting public business, and California Government Code § 54953(b) and notwithstanding any other provision of law, the legislative body of a local agency has provided teleconferencing for the benefit of the public and the legislative body of a local agency in order to meet, discuss and act in the best interests of the Partners in Nutrition Co-Operative under its Joint Powers Agreement. PINCO has established teleconferencing access for this special session PINCO Advisory Committee meeting. PINCO Member District Representatives and members of the public are encouraged to participate through the following number:

Meeting ID [meet.google.com/cbg-bxfz-gcf](https://meet.google.com/cbg-bxfz-gcf) Phone Numbers (US)+1 720-541-9179 PIN: 497 259 955#

**1. SIGN-IN:**

**2. ADOPTION OF AGENDA**

Adoption of the November 19, 2020 Advisory Committee Meeting Agenda as presented.

**MOTION:** \_\_\_\_\_ **SECONDED:** \_\_\_\_\_ **VOTE: YES** \_\_\_ **NO** \_\_\_

**3. ADOPTION: ADVISORY COMMITTEE MEETING MINUTES OF OCTOBER 22, 2020**

Adoption of the Advisory Committee Meeting Minutes of October 22, 2020 as presented.

**MOTION:** \_\_\_\_\_ **SECONDED:** \_\_\_\_\_ **VOTE: YES** \_\_\_ **NO** \_\_\_

**4. PUBLIC COMMENTS FROM THE FLOOR:**

Public Business from the Floor – Agendized Items and Non-Agendized Items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO's jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

**5. APPROVAL: USDA ENTITLEMENT SPENDING**

Background: PINCO's Commodity Sub-committee met to discuss how best to utilize the remaining \$350,000.00 in 2020-2021 entitlement due to recent cancelations of commodities scheduled to go to processor this year. It is recommended PINCO's Advisory Committee review the Sub-committee's recommendations and direct the Lead Agency to notify CDE and request use of these monies.

**MOTION:** \_\_\_\_\_ **SECONDED:** \_\_\_\_\_ **VOTE: YES** \_\_\_ **NO** \_\_\_

**6. APPROVAL: NEW ITEMS FROM SCHWAN'S AND BUENA VISTA FOR BUYING GUIDE CONSIDERATION**

Background: Over the past few weeks, Schwan's Food Service has resumed production and availability of items originally approved for the 2020-2021 Buying Guide. In addition to the return of these items, Schwan's has reintroduced its Garlic Cheesy French Bread IW (2G/2M/MA). Pricing is \$ \_\_\_\_\_ per case/\$ \_\_\_\_\_ per unit (pending).

Buena Vista has also been sampling additional Calzones and a Breakfast Kit with Member Districts of the Bid Subcommittee. Pricing for the items are as follows:

- Turkey Pepperoni Calzone (2G/2M/MA) would be \$72 FOB 80 per case. Commodity discount on Turkey Pep would be \$14.37 per case discount.
- Nacho Pretzel Pocket (2G/2M/MA) would be \$71 FOB 80 per case. Commodity discount on Nacho Pretzel would be \$16.80 per case discount.
- Cowboy Bread (2G) – New packaging to replace Cinnamon Crumb Cake Currently in Buying Guide. No difference in cost.
- Breakfast Kit: \$31.00 per case (\$1.10 per complete meal)

Land O' Lakes is offering a Mild Cheddar Cheese "Cracker Cut" that can be used in meal kits as a nice alternative to the products currently in the Buying Guide. Pricing with commodity discount is \$24.55 per case, or \$.097 per one ounce serving.

Pilgrim's Pride- Pilgrim's Pride is introducing a Chicken Smacker utilizing dark meat. This is not the original N.A.E. product awarded with last year's USDA Chicken RFP but the ten-piece serving does qualify as a 2MMA/1G and would count toward the rebate program below. Cost is \$.31 before any discount.

It is recommended PINCO's Advisory Committee review the proposed items for inclusion in the 2020-2021 PINCO Buying Guide.

**MOTION:** \_\_\_\_\_ **SECONDED:** \_\_\_\_\_ **VOTE: YES** \_\_\_ **NO** \_\_\_

**7. UPDATE: PILGRIM'S PRIDE REBATE ON BUYING GUIDE ITEMS**

Background: In discussions with the manufacturer and in an effort to increase usage of its products, Pilgrim's Pride is offering a \$3.00 per case discount on the Patty (#21041) and Home-style Nugget (#21043) in the 2020-2021 PINCO Buying Guide. Rebates will be credited to PINCO Member Districts who purchase product between now and the end of the year and be seen in the Member District's June statement.

**INFORMATION ONLY.**

**8. REVIEW: CSNA 2020 CONFERENCE**

Background: Lead Agency to report on CSNA's 68<sup>th</sup> Annual Virtual Conference held October 29-31, 2020. PINCO's participation as a vendor at the first-time virtual conference was a success. There were over 100 visitors to the PINCO Booth with many positive comments. PINCO's Membership Sub-committee met to assess the list of Districts/Attendees from conference and directed the Lead Agency to solicit potential Districts and schedule meetings to discuss joining PINCO ahead of CDE's 2021-2022 USDA Foods Receiving Agency declaration deadline of December 15, 2020.

**INFORMATION ONLY**

**9. UPDATE: NEW PROCEDURES INVOLVING INCIDENT REPORTING**

Background: PINCO's Executive Committee and J.P.A./Policy Sub-committee met and discussed the steps taken to address incident reporting of USDA Foods and issues with products under agreement with its Vendors. After discussion and recommendation of the Lead Agency, all Member Districts including those with inventory or open purchase orders of said product(s) will be notified of the reported incident and updated on the investigation and resolution process. Member Districts who have inventoried product under investigation will be given option to have the product replaced or given credit and/or can cancel pending orders depending on the circumstances of the incident.

**INFORMATION ONLY**

**10. UPDATE: REVIEW OF TRANSFER FORM TO IDENTIFY BEST-BY AND MUST-PULL DATES**

Background: The ability to purchase/sell/trade commodities through PINCO is one of the benefits Member Districts appreciate most. This transfer activity helps provide needed foods as well as leveraging entitlement at processors for Member Districts and most importantly promotes inventory rotation. PINCO's Executive Committee approved the revision of the Interagency Exchange Verification & Invoice form with the addition of a best-by or must-pull column which will provide Member Districts with needed information prior to the exchange.

**INFORMATION ONLY**

**11. UPDATE: PINCO SUB-COMMITTEE REPORTS**

BID/FOOD SHOW      COMMODITY      J.P.A./POLICY      FUTURES      SUNSHINE

**INFORMATION ONLY**

**12. REPORTS FROM ADVISORY COMMITTEE MEMBERS/LEAD AGENCY**

**13. UPCOMING MEETING DATES:**

Executive Committee      Advisory Committee

~~September 3, 2020~~      ~~September 17, 2020~~

~~October 8, 2020~~      ~~October 22, 2020~~

~~November 5, 2020~~      ~~November 19, 2020~~

December 17, 2020 (Combined Executive and Advisory Committee)

January 14, 2021      January 28, 2021

February 4, 2021      February 18, 2021

March 4, 2021      March 18, 2021

April 1, 2021      April 15, 2021

May 6, 2021      May 20, 2021

June 3, 2021      June 17, 2021

**14. ADJOURN: MOTION \_\_\_\_\_ SECONDED \_\_\_\_\_**

