



**PINCO ADVISORY COMMITTEE MEETING
OCTOBER 17, 2019
10:00AM
PINCO SERVICE CENTER
3019 16TH STREET
BAKERSFIELD, CA 93001**

MINUTES

APPROVED 19, 2019

1. **SIGN-IN: (15)**
2. **ADOPTION OF AGENDA 10:19 am**

Adoption of October 17, 2019 Advisory Committee Meeting Agenda as presented.

MOTION: PANAMA SECONDED: BAKERSFIELD VOTE: YES NO

3. **ADOPTION: ADVISORY COMMITTEE MEETING MINUTES OF SEPTEMBER 19, 2019**

MOTION: KERNVILLE SECONDED: WILSONA VOTE: YES NO

4. **PUBLIC COMMENTS FROM THE FLOOR:**

Public Business from the Floor – Agendized Items and Non-Agendized Items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO’s jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

5. **UPDATE: PINCO COMMUNICATION(S) WITH PROCESSORS PRIOR TO OCTOBER 31ST SWEEPS**

Background: The Lead Agency has been in contact over the past two weeks with PINCO’s processors and CDE in regard to 2018-2019 carryover balances in advance of USDA’s October 31st deadline prior to sweeping all carryover pounds remaining at-processor. Attached are balances at-risk of sweep as of October 8th; please note balances will be adjusted based on orders placed-received prior to the deadline. CDE will update PINCO during the sweep process to ensure PINCO recovers any swept entitlement and is able to request pounds available through the state excess account. The Lead Agency will update Member Districts throughout the sweep period and provide PINCO’s Commodity Sub-committee with current usage data prior to CDE’s posting of USDA’s 2020-2021 Foods Catalog to help determine next year’s diversion schedule, including DOD.

Per USDA regulations, CDE will be sweeping all pounds this year from all participating agencies. PINCO will work with CDE to ensure any pounds swept are recovered in addition to requesting needed pounds from the state’s excess bank at processors where usage has exceeded earlier forecasts.

INFORMATION ONLY

6. **UPDATE: USDA TRADE MITIGATION – BONUS CHICKEN STRIPS AND APPLESAUCE**

Background: As the trade dispute between the United States and China continue, U.S. farmers and ranchers are experiencing severe losses based on tariffs currently being imposed. In an attempt to off-set these losses, the USDA has made additional commodities available to agencies as part its Trade Mitigation Program (TMP). PINCO has been allocated USDA Applesauce and Chicken Strips in this latest round of the TMP; see attached. These commodities are considered “bonus” and do not count against PINCO’s entitlement (administrative fees of .90/case still apply).

The two commodities chosen came from a limited list of items available and followed PINCO’s USDA Foods schedule.

INFORMATION ONLY

7. UPDATE: PINCO 2019-2020 USDA FOODS ENTITLEMENT

Background: As of October 10, 2019, PINCO has \$289,000.00 entitlement remaining for 2019-2020. USDA is allowing CDE to open DOD to agencies and has established an October 18th deadline to request diverting any entitlement with January being the next available period to transfer entitlement into DOD. It is recommended PINCO's Advisory Committee determine an amount (if any) for DOD monies from remaining entitlement.

MOTION: ARVIN **SECONDED:** GREENFIELD **VOTE:** YES X NO

Total remaining entitlement of \$289,000.00 to be diverted into DOD. Lead Agency shall notify Member Districts once monies are available to place orders through FFAVORS.

8. UPDATE: PINCO MEMBERSHIP WITHDRAWAL

Background: Per terms of PINCO's Joint Powers Agreement, Section Nine, the following Districts have exercised its option to withdraw from the Co-Operative effective June 30, 2020: Kern County Superintendent of Schools, Delano Union School District and the Greenfield Union School District. The Districts have been encouraged to continue working with PINCO in use of their USDA Foods, including all trading activities and to participate in meetings and voting pertaining to PINCO business in the current year. The Lead Agency is in communication with prospective Districts to off-set any expense increase as a result of this withdrawal action.

INFORMATION ONLY

9. UPDATE: ANNUAL PINCO DEMOGRAPHIC SURVEY

Background: PINCO's annual survey has been updated in response to requests to gage Member District's satisfaction with USDA Foods and processed products, meal accommodations and identifying new items for bid consideration. Survey results will serve as an important tool for PINCO's Bid and Commodity Sub-committees prior to the 2020-2021 RFP solicitations. The survey will be distributed October 21, 2019 with results presented at PINCO's December 4, 2019 Advisory Committee Meeting.

E-blast will be sent out for deadline of revisions.

INFORMATION ONLY

10. DISCUSSION: BUYING GUIDE AND USDA FOODS PROGRESS REPORT

Background: With approximately 25% of the school year already completed and prior to Member District's completion of the annual survey, PINCO's Executive Committee has requested Agendizing discussion of how current Buying Guide items are playing out with Students as well as any issues with products from a production/operational perspective. Additionally, there is a need to discuss how direct delivery-brown box USDA Foods are being used and to determine quantities and overall allocations are appropriate.

Chicken Fajita meat not the same quality as previous loads (ground, mealy).

Case serving amounts not consistent or matching.

Bid for lbs. not per unit.

Re-visit brown box commodity for bids to consider cold storage cost

Calculate Sysco and brown box cost difference with cold storage included (entitlement \$).

MOTION: WILSONA **SECONDED:** PANAMA **VOTE:** YES X NO

11. SUB-COMMITTEE REPORTS

Food show. Two presentations during meeting.

Commodity - Bid - Futures - Sunshine - J.P.A/Policy - Food Show

12. REPORTS FROM ADVISORY COMMITTEE MEMBERS/LEAD AGENCY

13. UPCOMING MEETING DATES:

2019-2020 PINCO MEETING CALENDAR

EXECUTIVE COMMITTEE

ADVISORY COMMITTEE

December 4, 2019 Food Show Meeting – Lancaster

December 5, 2019 PINCO Food Show – Antelope Valley Fairgrounds

December 12, 2019 (Advisory Committee Only)

January 16, 2020

January 30, 2020

February 6, 2020

February 20, 2020

March 5, 2020

March 19, 2020

April 2, 2020

April 16, 2020

May 7, 2020

May 21, 2020

June 4, 2020

June 18, 2020

Executive Committee Meetings held at 44809 Beech Avenue Lancaster, CA 93534

Advisory Committee Meetings held at 3019 16th Street Bakersfield, CA 93001

All meetings scheduled to begin at 10:00AM

14. ADJOURN: 11:02 AM

MOTION: ARVIN SECONDED: PANAMA VOTE: YES X NO