



**PINCO ADVISORY COMMITTEE MEETING
JANUARY 30, 2020
10:00AM
PINCO SERVICE CENTER
3019 16TH STREET
BAKERSFIELD, CA 93301**

MINUTES

1. SIGN-IN: (18)

2. ADOPTION OF AGENDA 10:21am

Adoption of January 30, 2020 Advisory Committee Meeting Agenda.

MOTION: Panama SECONDED: Richland VOTE: YES X NO ___

3. ADOPTION: ADVISORY COMMITTEE MEETING MINUTES OF DECEMBER 19, 2019

MOTION: Bakersfield SECONDED: Arvin VOTE: YES X NO ___

4. PUBLIC COMMENTS FROM THE FLOOR:

Public Business from the Floor – Agendized Items and Non-Agendized Items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO’s jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

5. ACTION: PINCO SUCCESSION PROCEDURES

Background: With the prior approval of PINCO’s Executive Committee, it is recommended PINCO’s Advisory Committee approve and adopt the PINCO Executive Officer succession procedures reviewed by Borton Petrini LLP and include in the PINCO Procedures Manual currently under revision (attached).

MOTION: Arvin SECONDED: Richland VOTE: YES X NO ___

6. UPDATE: 2020-2021 BID SUB-COMMITTEE REPORT

Background: Bid-Sub-committee to report-out ahead of posting of PINCO’s 2020-2021 Request for Proposals; Public Posting(s) attached.

Timeline as follows:

- PINCO Direct RFP’s: Posted 2/2 & 2/9, opening 2/21 Present: Executive on 3/5 & Advisory on 3/19
- Broad Line: Posted 2/16 & 2/23, opening 3/13 Present: Executive on 4/2 & Advisory on 4/16
- Transportation: Posted 4/5 & 4/12, opening 5/1 Present: Executive on 5/7 & Advisory on 5/21

PINCO’s Bid Sub-committee did an outstanding job reviewing/updating solicitation language reinforcing procurement guidance and standards in addition to operations within a competitive framework for respondents. Updates will follow each RFP/Bid opening in regard to the vetting process; cuttings, vendor meetings, etc. as determined.

INFORMATION ONLY

7. ACTION: MICHAEL FOODS: CHANGES PER PROPOSITION 12 & ABILITY TO HONOR CONTRACT

Background: On December 19, 2019, Michael Foods informed PINCO that it would cease production and sale of products containing USDA Eggs based on pending implementation of Proposition 12 effective January 1, 2020. Final language re: Proposition 12 is currently open for public comment through the end of this month with a final ruling anticipated shortly thereafter (CDE has stated an effective date on anything impacting USDA eggs no sooner than July 1, 2020).

With direction from PINCO's Bid Sub-committee, the Lead Agency secured pricing and terms for replacement product through Cargill Kitchen Solutions (SunnyFresh); the Buying Guide was subsequently revised and Members can now purchase like items from Michael Foods through SunnyFresh.

SunnyFresh has committed to its agreement, including providing the aforementioned additional products through the remainder of the year but will not accept inter-processor transfer(s) of USDA Egg from another manufacturer(s) until there is final ruling on USDA Egg in California.

PINCO has scheduled an Egg Request for Proposal (RFP) for 2020-2021. The solicitation will be for pricing and terms on USDA processed, California Compliant (CAC) and commercially purchased egg products. At this point CDE is uncertain if it will even request USDA Egg for 2020-2021 given the fluid nature of the situation and why PINCO needs to have pricing and terms available in the event of any legislative outcome.

On January 22, 2020, Michael Foods presented a proposal to replace the products under agreement with PINCO's USDA Egg balance with CAC substitute (attached). A summary of the changes amounts to nutritional and portioning changes, increased USDA drawdown and most notably, increased pricing. Beyond impacting menu patterns and a significant pricing increases there are still unknown pack-size changes effecting storage and ordering. PINCO currently has 64,430.60 pounds of Eggs at Michael Foods. PINCO has requested and is awaiting final authorization in cancelling the final truckload of 48,000.00 pounds pending arrival at the processor. CDE is currently in discussion with USDA and other state agencies about the transfer of its eggs at Michael Foods for like-value commodity.

PINCO's Executive Committee reviewed the material and information at its January 16, 2020 meeting and recommended PINCO's Advisory Committee assess the situation as it has unfolded up to the time of this scheduled meeting and consider action with may include termination of PINCO Contract #02/19-20 with Michael Foods for cause.

***NOTES: MOTION HOLD OFF ON CANCELING CONTRACT UNTIL MORE INFORMATION IS PROVIDED (MOTION: RICHLAND 2ND: PANAMA)**

MOTION: AV SECONDED: Kernville VOTE: YES NO

8. ACTION: 2019-2020 INTERNAL SWEEP P.O. DEADLINE RESCHEDULE

Background: Due to staffing vacancies, PINCO Member Districts were not advised of balances at risk of sweep per PINCO Internal Sweep Policy in accordance with established timeline(s) in December. Member Districts have been sent updated usage reports in January and have worked with the Service Center to confirm &/or adjust balances as needed. In order to provide enough time to work with Member Districts in reconciling usage, the Executive Committee adjusted the usage deadline to March 1, 2020. Reminders will run twice in February to provide Member Districts with time to take the appropriate measures to avoid loss of entitlement due to internal sweep(s).

INFORMATION ONLY

9. DISCUSSION: DEVELOPMENT OF "WHY PINCO" INFORMATION PLATFORM

Background: At its last meeting, PINCO's Executive Committee discussed development of an information platform on the website to provide Member Districts with data, operational and financial resources to reinforce the value and support of PINCO membership within their organization and with stakeholders. This information could be shared with agencies in solicitation of new membership as determined.

The Lead Agency will work with the Futures Sub-committee to initiate the process and advise PINCO's Executive and Advisory Committees moving forward with its progress moving forward.

INFORMATION ONLY

10. REVIEW: FINAL RESULTS OF 2018-2019 SWEEPS & STATE EXCESS BANK CAPTURE

Background: In working with FDP and Processors, PINCO was able to minimize loss due to sweep as well as receive pounds at no-charge from the CDE Excess Bank. The following breakdown provides a list of those pounds swept as well as captured:

Swept:

	<u>Pounds</u>	<u>Entitlement Value</u>
Yang's – Chicken Leg(s) Chill	9,361.84	\$5,036.66
Michael B's- Cheddar	29,790.47	\$46,353.66
Tyson – Beef Blk Coarse	<u>61,696.45</u>	<u>\$136,966.11</u>
Total	91,486.92	\$188,356.43

Captured:

Tyson - Chicken Chill Lrg.	72,000	\$70,214.00
Don Lee – Beef Blk Coarse	42,000	\$93,442.00
LOL – Barrel Cheese	<u>14,794</u>	<u>\$31,952.14</u>
Total	128,794	\$195,608.14

Moving forward, PINCO's Commodity Sub-committee will assess usage at mid-year in consideration of carryover usage to help determine commodity diversion in upcoming year(s) and take advantage of bonus entitlement through the Excess Bank.

INFORMATION ONLY

11. RE-CAP: 2019 PINCO FOOD SHOW REVENUE REPORT

Background: After final expenses, the 2019 PINCO Food Show netted \$34,342.19 deposited into the PINCO Marketing Fund; current balance of PINCO Marketing Fund is \$57,895.64. While there was a slight drop in vendor participation due to broker consolidation of tables and two brokers leaving the industry. Notwithstanding the decrease in table registration, there was an 8% increase in net profit for the Food Show which can be attributed to the marginal increase in registration fees and a \$2,087.00 reduction in overall expenses. Thanks again to the Food Show Sub-committee for their planning and execution in putting on a fantastic event helping stage PINCO's bid process as well as earning significant monies to improve the Service Center.

INFORMATION ONLY

12. NOTICE: TYSON – ENDING USDA PROCESSING OF PEANUT BUTTER PRODUCTS

Background: Tyson Foods has notified PINCO that is closing its peanut processing plant in March, leaving the peanut butter processing industry effective July 1, 2020. Tyson has discontinued the Peanut Butter and Banana Sandwich that is currently in the PINCO Buying Guide but is committed to honor the terms of our agreement on all other products in filling orders through the end of the year; PINCO will work with FDP at end of year to ensure any remaining entitlement is transferred or credited based on 2020-2021 RFP award(s).

INFORMATION ONLY

13. REPORT FROM ATTENDEES OF 2020 SCHOOL NUTRITON INDUSTRY CONFERENCE

Background: Report from Member Districts who attended the 2020 School Nutrition Industry Conference (SNIC) at Indian Wells, January 11-14, 2020.

INFORMATION ONLY

14. REPORTS FROM ADVISORY COMMITTEE MEMBERS/LEAD AGENCY

15. UPCOMING MEETING DATES:

2019-2020 PINCO MEETING CALENDAR

EXECUTIVE COMMITTEE

ADVISORY COMMITTEE

February 6, 2020

February 20, 2020

March 5, 2020

March 19, 2020

April 2, 2020

April 16, 2020

May 7, 2020

May 21, 2020

June 4, 2020

June 18, 2020

Executive Committee Meetings held at 44809 Beech Avenue Lancaster, CA 93534

Advisory Committee Meetings held at 3019 16th Street Bakersfield

16. ADJOURN: 11:27 MOTION: Wilsona SECONDED: Arvin

PINCO
Procedures for Succession of Officers

In accordance with PINCO J.P.A. Section Seven, Subsection C, these procedures will clarify the election and succession of officers in the event of a vacancy. If approved, the procedures shall be included in the PINCO Procedures Manual.

Election of Officers:

During an Advisory meeting, each Region will elect a representative and an alternate. The four Regional Representatives separately meet and elect the First Vice President, Second Vice President, and Secretary. The Regions that fill the officers' positions will move the alternate up to the representative position and vote for a new alternate. In the event the alternate is unable to assume the representative position, the region will elect a new representative.

Succession of Officers:

In the event of a PINCO Executive Committee Officer's vacancy during their elected term, the junior position would ascend to the next vacancy; Second Vice President moves to First Vice President and the Secretary would move to the Second Vice President. In the event of any position not being filled by a junior position, the regional representatives and remaining officers shall meet separately and elect the open position. The alternate in the Region that is elected will move up to be the representative of the Region, and an alternate will be elected by the Region. If the alternate cannot fulfill the representative position the process of Election of Officers above will be used. If an Elected Officer moves to a new district that officer position will become vacant and must be filled according to these procedures.

PINCO CALL FOR RESPONSES

The Board of Trustees of the Antelope Valley Union High School District (AVUHSD) and the Partners in Nutrition Cooperative (PINCO) will accept sealed responses up to, but no later than 1:00 P.M., Friday, February 21, 2020 in the AVUHSD Food Service Department, 44809 Beech Avenue, Lancaster, CA 93534, for the award of a contract for:

CATEGORY

RFP#

PROCESSED COMMODITY/PURCHASED CHICKEN PRODUCTS	RFP #01/20-21
PROCESSED COMMODITY/PURCHASED BEEF PRODUCTS	RFP #02/20-21
PROCESSED COMMODITY/PURCHASED PORK PRODUCTS	RFP #03/20-21
PROCESSED COMMODITY/PURCHASED TURKEY PRODUCTS	RFP #04/20-21
PROCESSED COMMODITY/PURCHASED EGG PRODUCTS	RFP #05/20-21
PROCESSED COMMODITY/PURCHASED PEANUT PRODUCTS	RFP #06/20-21
PURCHASED SHELF STABLE MILK – PLANT/COW	RFP #07/20-21
PURCHASED ITEMS TO PINCO WAREHOUSE	RFP #08/20-21

Agreement period is a one year contract, effective July 1, 2020 through June 30, 2021, with two optional one year renewals. Solicitations encompass the 34 school districts of PINCO that have authorized the AVUHSD to act as their agent. All responses shall be made on the response form(s) furnished in the RFP packet(s). Each response must conform and be responsive to the contract documents contained in each package. All response instructions and signature pages must be complete. Respondents may obtain response packets at the above mentioned Food Service Department or by visiting the PINCO website at www.pincoschools.com located under the Bids tab. All responses must be received at the Food Service Department no later than the date and time specified above and will be opened publicly and processed for subsequent action. Each response submitted should be addressed to AVUHSD/PINCO, 44809 Beech Avenue, Lancaster, CA 93534, Attention: Joe Cook, Food Services Director. Questions may be directed to Joe Cook at jcook@avhdsd.org. Response(s) must be submitted in a sealed envelope with the Respondent's name and address, RFP number and name of category listed. Respondents are required to submit a separate response for each category; responses covering multiple RFP categories will not be accepted. If not presented in person, the response envelope with all of the above information must be sent in a separate envelope, sealed within. Lowest bid or any tender will not necessarily be accepted by the Board of Trustees. The District also reserves the right to make one award or no award at all and further reserves the right to reject any and all responses, with no explanation by the Board and to waive any irregularity or discrepancy associated with this response.

By order of the Board of Trustees, Antelope Valley Union High School District, Lancaster, Los Angeles County, California.

Jill McGrady

Clerk

Published: February 2, 2020 & February 9, 2020

MICHAEL FOODS
PROPOSED EGG SWITCH-OUT

PINCO#	MFI Item #	Current PINCO Item / California Compliant (CAC) & Cage Free Item	PACK	COMM REQ / Notes	Unit Price	Comm. Case Price
22808	46025-85017-00	300/1.5 oz., 3.5" Round Scrambled Egg Patty, Papetti's	300	15.79# eggs at Michael Foods	\$ 0.088	\$ 26.25
	14616-70202-00	120/1.5 OZ, 3.5" Round Patty, Abbotsford CF, 1.25oz M/MMA	120	7.58# at Michael Foods	\$ 0.158	\$ 18.96
22809	46025-85019-00	4/5 lb. IQF Scrambled Eggs, Papetti's	162	16.8# eggs at Michael Foods	\$ 0.136	\$ 22.00
	14616-74300-00	4/5 lb., IQF Scrambled eggs, Abbotsford CF	162	16.77# at Michael Foods	\$ 0.190	\$ 30.71
22829	46025-75012-00	WG Cinnamon Glazed French Toast Sticks	85	4.93# eggs at Michael Foods	\$ 0.335	\$ 28.50
		French Toast is not included in Prop 12				
22810	46025-85037-00	144/2.0oz, 5" Cheddar Cheese Omelet, Papetti's	144	12.61# eggs at Michael Foods	\$ 0.195	\$ 28.08
	14616-76250-00	72/3.5oz., 6" Cheddar Cheese Omelet, Abbotsford CF, 3.0 M/MMA	72	9.23# at Michael Foods	\$ 0.481	\$ 34.63
22801	46025-65123-00	6/5 lb., Liquid Whole Eggs w/Citric - Carton, Papetti's	296	29.88# eggs at Michael Foods	\$ 0.063	\$ 18.60
	14616-51100-00	6/5 lb. Whole Egg w/Citric - Carton, Abbotsford CF	296	29.88# at Michael Foods	\$ 0.103	\$ 30.46
22807	46025-54211-00	6/5 lb. Liquid Scrambled Eggs, Cook-in-bags, Papetti's	246	22.55# eggs at Michael Foods	\$ 0.076	\$ 18.60
	46025-54105-00	6/5 lb. Scrambled Eggs, Cook-in-bag, CAC, Papetti's	246	22.54# at Michael Foods	\$ 0.106	\$ 25.96

* Highlighted lines indentify CAC-CF Egg w/USDA Substitute

CORRESPONDANCE RE: PROPOSITION 12
EGG PRODUCT SWITCH-OUT & PRICE INCREASE

On Fri, Jan 24, 2020 at 5:45 PM Boulch, Jennie 101 <Boulch.Jennie@ventura.sysco.com> wrote:

Good Afternoon Joe,

As we discussed the other day, Proposition 12 is causing quite a few issues in the Food Service Industry. The hardboiled egg PINCO purchases is affected with the change and is no longer available. We are locking in a bid price on a compliant item for PINCO, however you will see pricing is higher:

Item is no longer available per Prop 12:	3115532	8/12 CT	WHLFCLS	EGG HRDBLD
WHL PEEL PLLW	74865-61241-00	Price: \$18.59	(\$2.323/dozen)	

Compliant replacement:	7080117	12/12 CT	WHLFCLS	EGG HRDBLD
WHL PEEL 144IN	89356-00839-00	Price: \$30.27	(\$2.523/dozen)	

Thank you,

Jennie Boulch

Contracts & Bids Manager

SYSCO Ventura

On Sat, Jan 25:

Hey Jennie-

I appreciate the heads up ahead of this Thursday's Advisory Committee meeting. Membership will be updated first thing Monday morning; the increase is understandable and PINCO appreciates holding pricing given the commodity's volatility.

It's amazing how there was nothing on the horizon re: Prop 12 from manufacturers until just before the Holidays... and evidently without many options.

Let's continue to share information as have been moving forward as this new legislation unfolds.

Stay Eggcellent, joe

PINCO

FEEDING KIDS THE “RIGHT-WAY” WITH USDA

Today's school food service model has evolved tremendously since the inception of the National School Lunch Program (NSLP) in 1946. NSLP Sponsors are responsible in creating providing quality meals meeting ever rigorous nutritional standards as well as the heightened expectations of our customers and the Community at-large. In addition to meeting these challenges, NSLP Sponsors must also be effective business managers in meeting their bottom-line(s) without infringing on their school's general fund.

The Joint Powers Agreement of the Partners in Nutrition Co-Operative began in 1988 under the administration of the Antelope Valley Union High School District which serves as PINCO's Lead Agency providing comprehensive management of the USDA Foods program on behalf of its 37 Member Districts.

PINCO is the only self-managed Co-Operative USDA Receiving Agency and Purchasing Group in California. Each Member District assigns its earned NSLP entitlement into PINCO's single-bank inventory. Direct delivery commodities are scheduled strategically to arrive throughout the year. Diverted commodities are ordered, received, stored and delivered to Member Districts' schools on-demand to meet their sponsorship and participation needs. Member Districts utilize a website designed to manage inventories, source agreements and resource materials involving their USDA Foods. PINCO Representatives sit on CDE's Food Distribution Program's Advisory Committee. This engagement in addition to serving the American Commodity Distribution Association (ACDA) on various Sub-committees provides PINCO a direct conduit of information and clarity to facilitate the needs of PINCO's constituents and vendors.

PINCO maintains an active and healthy relationship with CDE's Resource Management Unit (RMU). PINCO works directly with the RMU assisting Member Districts with all reporting and documentation required under NSLP sponsorship. PINCO Staff works closely with Member Districts to track commodities at the processor to reduce staffing demands on Member District's nutrition and business services departments. PINCO's ongoing financial management and accounting activities are overseen by the Los Angeles County Office of Education (LACOE). PINCO follows its Governing District's fiscal policies to ensure fidelity in its business activities.

Over 60% of PINCO's membership is comprised of smaller Districts; 23 of 37 Member Districts comprise less than two percent of its "fair-share" of PINCO's \$8.6 million USDA Foods entitlement (2019-2020). This composition, along with equal voting rights provides a comprehensive dynamic in PINCO's decision making and creates a positive and collaborative working environment.

Lancaster High School May 2019

900 cases used monthly

Case Type	State	PINCO	Notes
Super \$1,093* (\$.90 per case + \$.60 per month storage after 30 days)	\$911*	\$365	*Average 3 Month Storage
USDA Brown Box Administrative & Storage Fees 405 average cases	(\$.90 per case + \$.45 avg. per month storage after 30 days)	(\$.90 per case no storage fee)	
USDA Processed 495 average cases	\$14,489 (avg. cost \$29.27 per case)	\$12,711 (avg. cost \$25.68 per case)	Pricing Negotiated with Processors
Delivery Charges Brown Box \$668 1.65 per case	\$1154	\$0 per case included in Admin Fees	*\$2350 Monthly fee regardless of number of cases used
Delivery Charges Processed Foods \$817 1.65 per case neg. with distributor	\$817	\$0 per case included in Admin Fee	
Admin/Membership Fees \$153 (\$1275/8 sites) Based on USDA Entitlement of \$510,070.00	None	\$2350 \$18,800/8 sites	Pinco Fees include USDA tracking. With State/Super District is responsible for tracking
Comercial Foods (Sysco)	\$8990****	\$7,880	****Average 14% Higher Than PINCO Based on 2017/2018 RFP
Non-Paper (P&R)	\$4793****	\$4,205	****Average 14% Higher Than PINCO Based on 2017/2018 RFP
Total Per Month	\$31,003	\$27,511	

Partners In Nutrition Co-Operative (PINCO)

37 Member Districts; \$8,422,637 USDA Foods Entitlement (2019/2020)

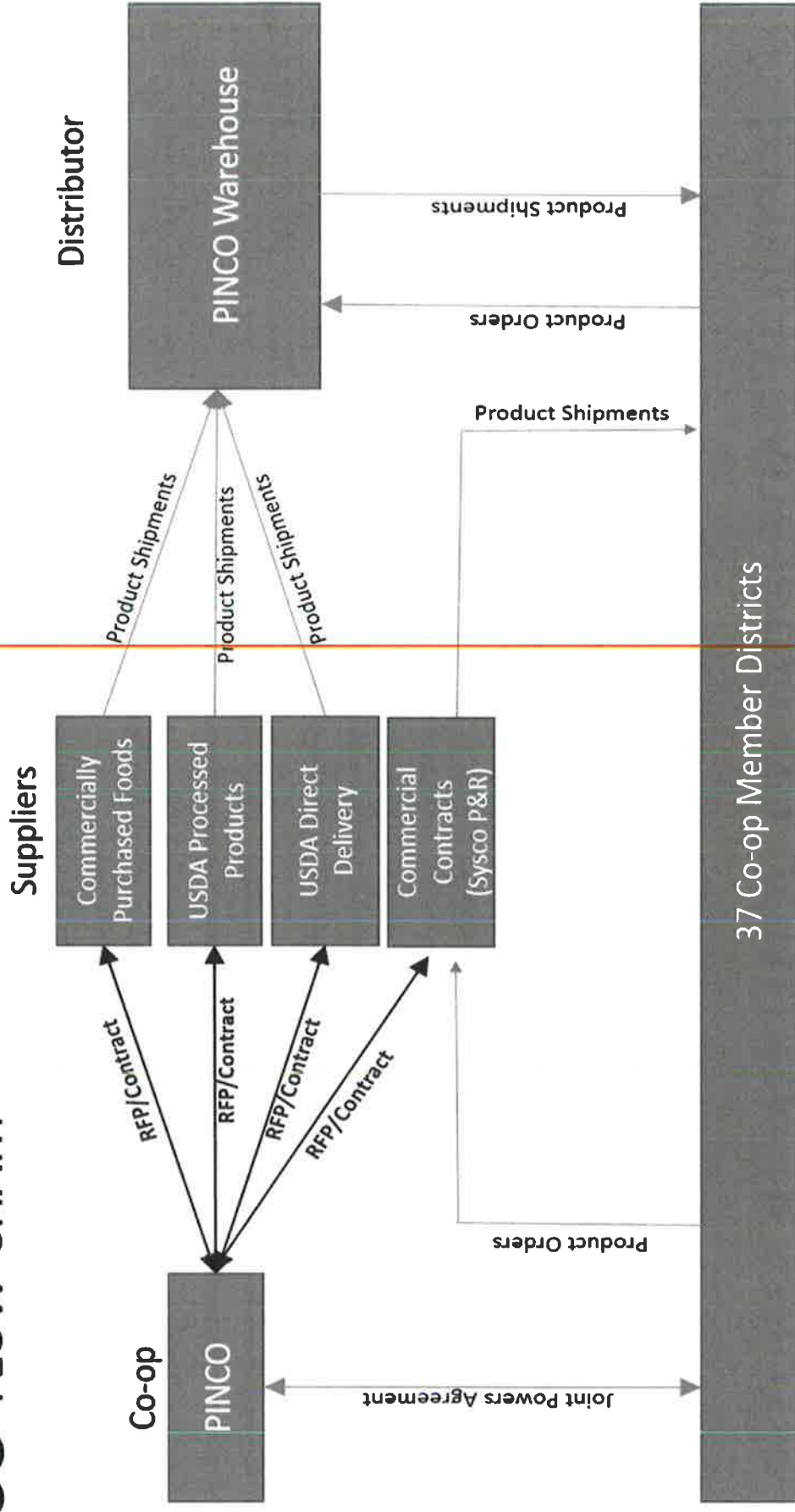
Lead Agency: Antelope Valley Union High School District

Joe Cook - Director, AVUHSD Food Services, PINCO President jcook@avhsd.org Phone: 661 575-1052

<http://www.PINCOschools.com/>

- PINCO functions as the Receiving Agency (RA) for all Member Districts
- PINCO solicits RFP's on behalf of Member Districts; awarding is based upon consensus vote
- Each Member District has a direct vote on all USDA Foods and entitlement spending (Approximate 60/40 split between USDA direct delivery diverted commodities to USDA approved processor(s)
- Lead Agency adheres to all CDE-USDA procurement requirements on behalf of Member Districts
- PINCO manages the entitlement draw down at each processor with Member Districts ensuring usage of USDA Foods and to maximize savings
- PINCO manages all USDA processor and commercially purchased food/non-food contracts on behalf of Member Districts
- No mark-up on contracted pricing
- Transportation expenses are fixed for Member Districts incentivizing commodity usage through PINCO
- PINCO contracts with a third-party logistics company to handle the transportation from their warehouse to member sites
- Member Districts order product directly from PINCO's facility for delivery to their sites.
- Member District administrative expense absorbs storage/warehousing and allocation services – No Additional Storage Fees
- PINCO hosts its annual Food Show each December ahead of bids and solicitations
- PINCO utilizes Student and Director scoring in its vetting using the PINCO Best Value Scoring matrix
- PINCO facilitates internal trading of direct delivery and processor entitlement between Member Districts upon request
- PINCO does not charge Member Districts membership fees, instead requiring Member Districts deposit 2.5 months of operating expenses into an escrow account.

PINCO FLOW-CHART



2017 Food Show

Vendor attendance - 150.5

Revenue - \$52,650.00

Expense - \$22,481.13

Total to Marketing Fund - \$30,168.87

2018 Food Show

Vendor attendance - 131.5

Revenue - \$54,000.00

Expense - \$22,630.58

Total to Marketing Fund - \$31,369.42

2019 Food Show

Vendor attendance - 118.5

Revenue - \$54,885.00

Expense - \$20,542.81

Total to Marketing Fund - \$34,342.19

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**PINCO ADVISORY COMMITTEE MEETING
THURSDAY, JANUARY 30, 2020
SIGN-IN SHEET**

18

MEMBER DISTRICT	REPRESENTATIVE
ACTON-AQUA DULCE USD	<i>D. Buechner</i>
ALISAL USD	
AVUHSD	<i>Joc (de) / Christina Reynolds</i>
ARVIN USD	<i>Dee Alhemad</i>
BAKERSFIELD CITY SD	<i>Shala</i>
BEARDLSEY SD	<i>R. Albin</i>
BIG PINE SD	
BISHOP USD	
DELANO ELEM SD	
DELANO HS DISTRICT	
EARLIMART SD	
EASTSIDE USD	<i>Just</i>
EDISON SD	
EL TEJON USD	
FAIRFAX SD	<i>Ray Edens</i>
GREENFIELD USD	
KEPPEL USD	
KERN COUNTY SUPT	
KERNVILLE USD	<i>Heath</i>
LAMONT SD	<i>Wendy Hill</i>
LANCASTER SD	<i>Serra A. Candick</i>
LONE PINE SD	
LOST HILLS SD	
MC FARLAND SD	
MOJAVE SD	
NORRIS SD	<i>Jaren Beltrane</i>
PALMDALE SD	<i>Anna Aron</i>
PANAMA-BUENA VISTA SD	<i>Michelle Knight McKnight</i>
RICHLAND SD	<i>Wendy</i>
SOUTH FORK USD	
STANDARD SD	
TAFT CITY SD	<i>R. L.</i>
TAFT UHSD	
TEHACHAPI USD	
VINELAND SD	<i>Margie</i>
WESTSIDE USD	<i>Nancy Hoshorn</i>
WILSONA SD	<i>[Signature]</i>

