



FEBRUARY 16, 2020
REQUEST FOR PROPOSAL
PURCHASED FOOD PRODUCTS DELIVERED DIRECT TO PINCO MEMBER SITES
RFP #09/20-21

The Antelope Valley Union High School District, hereinafter called AVUHSD, will accept responses for Purchased Food Products Delivered Direct to PINCO Member Sites as indicated in the attached specifications on behalf of the Partners in Nutrition Cooperative, hereinafter called PINCO.

The intent of this Request for Proposal is to award food for compliant items served to K-12 Students, School Staff and eligible participants in sponsorship of the National School Lunch Program.

This package consists of: Responding Requirements, Instructions, Special Conditions, Response Specifications and PINCO “Best Value Point System” Informational Page

Additionally, the following required documents located in the “PINCO Response Part 2” Packet, must be returned in the response with signatures as indicated:

Product Response Form,
Response Signature Page
Additional Terms & Conditions Page
Policy Memorandum #87-404
Buy American Provision & Declaration
Non-Collusion Affidavit Language
Alcohol Beverage & Tobacco Free Campus Policy
Certificate Drug Free Workplace
Notice to Contractors - Department of Justice Clearance
Certification and Disclosure Statements-Mgmt. Bulletin #98-113

The AVUHSD reserves the right to make selections of vendor in the best interest of the member districts of PINCO. The AVUHSD reserves the right to award the response all or in part based on performance, serviceability, Best Value Point System score on acceptable product and best overall pricing.

Responses are to be submitted to the Food Service Department at the AVUHSD/PINCO Administrative Offices no later than **1:00 P.M., Friday, March 13, 2020**. **For the response to be considered valid you are required to have all of the following information noted on the envelope as directed; response must be submitted in a sealed envelope with the Respondent’s name & address, response number and name of response listed.** If not presented in person, the above envelope with all the above information must be sent in a separate envelope, sealed, within. No response will be accepted after the noted day and time and will be returned unopened to the responder. If there are any questions regarding this solicitation, please call Mr. Joe Cook, (661) 575-1052.

Submit responses to: Antelope Valley Union High School District / PINCO
 44809 Beech Avenue
 Lancaster, CA 93534-3208
 Attention: Joe Cook, Director of Food Services/PINCO Chairman

RESPONSE INSTRUCTIONS

1. **Preparation of Response Form:** The AVUHSD invites responses on the form attached to be submitted at such time and place as is stated in the Call for Responses. Responses must be submitted in ink or typewritten. All blanks in the response form must be appropriately filled in, and all prices must be stated in figures. Responses must be submitted to the Director of Food Services in a sealed envelope with responder's name & address, response number and name of response listed on the outside of the sealed envelope no later than the time and date specified. If not presented in person, the above envelope with all the above information must be sent in a separate envelope, sealed, within. Any response received after the scheduled opening time for receipt of responses will be returned to the responder unopened. Responses shall remain open and valid and subject to acceptance for ninety (90) days after the opening date unless otherwise stipulated.
2. **Signature:** Signature on responses must be in ink to be considered acceptable. All responses must be signed only by an authorized contracting authority of the responding entity. A signature is required in all designated places.
3. **Errors and Corrections:** No erasures are permitted. Mistakes may be crossed out and corrections made adjacent and must be initialed in ink by person signing the response.
4. **Withdrawal of Responses:** Responses may be withdrawn by written request, at any time before the scheduled opening time for receipt of responses. Responses cannot be withdrawn or corrected after opening.
5. **Acceptance and Award of Responses:** The AVUHSD reserves the right to select the response which, in its opinion, is in the best interest of the PINCO. The AVUHSD also reserves the right to make multiple awards or no award at all and further reserves the right to reject any and all responses, with no explanation by the Board and to waive any irregularity or discrepancy associated with this response.
6. **"Proposal Evaluation":** The AVUHSD will use the "Proposal Evaluation Criteria" to award responses. New product samples should be submitted only upon request by PINCO.

RESPONSE SUBMITTAL CHECK OFF LIST

Please make sure all items from the list below are complete and accurately filled out, all requested documents are returned with the response packet. (this is a requirement under special conditions #5 for a complete response packet to be considered for award of responses.)

- * Signatures Required On the Following Forms in PINCO Response Part I and Part II:
 - ___ Response Form (Document ___ pages)
 - ___ Response Signature Page (Document 1 page)
 - ___ Additional Terms and Conditions (Document, 1 page)
 - ___ Completed Distributor Questionnaire (Document, 3 pages)
 - ___ Policy Memorandum #87-404 (Document 3 pages)
 - ___ Non-Collusion Affidavit Language (Document 1 page)
 - ___ Alcohol Beverage & Tobacco Free Campus Policy (Document 1 page)
 - ___ Certificate Drug Free Workplace (Document 1 page)
 - ___ Notice to Contractors - Department of Justice Clearance (Document 1 page)
 - ___ Certification and Disclosure Statements-Mgmt. Bulletin #98-113 (Document 10 pages)

- * Documents required for a complete Response Packet Submittal:
 - ___ CN Label, as applicable
 - ___ Current Year Specification Sheet, signed and dated - current information
 - ___ Nutritional Information – current
 - ___ Written Recall Procedures
 - ___ Product Ingredients Listing with Allergen Statement
 - ___ All Commodities need Current Year Approved End Product Data Schedule
 - ___ Whole Grain Document Formulation Statement as applicable

SPECIAL CONDITIONS

1. Agreement Period: This agreement shall be effective July 1, 2020 through June 30, 2021. This agreement, by mutual consent, may be extended in one year increments until June 30, 2023. Extension(s) to the original agreement shall allow up to an additional 10% of the agreement's total value to provide PINCO the opportunity to purchase new product(s) &/or product(s) not available at the commencement of the extension(s).

2. USDA and State Compliant Regulations and Recall Notification:
 - (a) Items submitted must comply with California Department of Education's SB80, which includes the following: -Do not contain artificial trans-fat. A food item contains artificial trans-fat if it contains vegetable shortening, margarine, or any kind of hydrogenated or partially hydrogenated vegetable oil, unless the manufacturer's documentation or the label required on the food, pursuant to applicable federal and state law, lists the trans-fat content as less than 0.5 gram per serving. Have not been deep fried, par fried or flash fried in an unpermitted oil or fat as part of the manufacturing process. Prohibited oils and fats include, but are not limited to, palm, coconut, palm kernel, lard, or those typically solid at room temperature and known to negatively impact cardiovascular health. Permitted oils include, but are not limited to, canola, safflower, sunflower, corn, olive, soybean, peanut, or a blend of these oils, or those typically liquid at room temperature and known for their positive cardiovascular benefit.

 - (b) All items submitted must comply with California Department of Education and USDA Nutrition Services requirements on food and beverage products in sponsorship of the National School Lunch Program.

 - (c) Any new or revised USDA or CDE regulations will be included with each additional year extensions of awarded responses. All products must comply to be considered for the extension, at that time. Changes in USDA or CDE regulations may change acceptability of awarded product and additional testing/cutting may be required.

 - (d) USDA regulations and instructions will supersede and be followed for all recalls. Respondent is to provide its Policy and procedures in addressing manufacturer recall and holds. All recall notification and expansion of a recall must be notified within twenty-four (24) hours to any District involved with the recall as well as BOTH the PINCO Warehouse (661-633-2062 or 661-633-2851) in Bakersfield, CA AND to the AVUHSD Food Service Director (661-575-1052) in Lancaster, CA.

3. Prices and Notations: Quote on each item separately. PRICES QUOTED MUST BE NET, INCLUDING ALL TRADE DISCOUNTS. All prices and quotations should be shown in ink or typewritten. State Brand, Unit Price, and Extension for each item on response form. Errors may be crossed out and corrections made adjacent thereto, but should be initialed in ink by the person signing the response. All purchase orders placed under this agreement shall be delivered and invoiced at the agreement price prevailing at the time the order is placed, regardless of the actual delivery date. All items ordered under this agreement shall be delivered direct to the PINCO Member District's individual school sites or designated location(s). Prices will be quoted as delivered. PINCO will provide a profile for each PINCO Member District listed regarding delivery and logistics:

PINCO MEMBER DISTRICTS 2020-2021

Acton-Agua Dulce U.S.D.	Alisal U.E.S.D.	Antelope Valley U.H.S.D.	Arvin E.S.D.
Bakersfield City S.D.	Beardsley E.S.D.	Big Pine U.S.D.	Bishop U.S.D.
Delano Joint U.H.S.D.	Earlimart E.S.D.	Eastside U.S.D.	Edison S.D.
El Tejon U.S.D.	Fairfax S.D.	Keppel S.D.	Kernville S.D.
Lamont S.D.	Lancaster S.D.	Lone Pine S.D.	Lost Hills S.D.
McFarland U.S.D.	Mojave U.S.D.	Norris S.D.	Palmdale S.D.
Panama B.V.S.D.	Richland S.D.	South Fork U. S.D.	Standard S.D.
Taft City S.D.	Taft UHSD	Tehachapi S.D.	Vineland S.D.
	Westside S.D.	Wilsona S.D.	

4. Invoices: Invoices shall be submitted to each individual School District and shall contain the following information: School District, school site, customer number, invoice number, item number, item description, quantity, unit price, extended totals, and applicable discounts for items delivered. Failure to enter the above information on the invoice may cause a delay in payment. Payment shall be made on partial deliveries accepted by PINCO member districts. All discounts must be listed on invoices, terms are Net 30. All statements will be mailed to each individual School District and payment will be made by each individual School District.
5. Vendor Specifications: All responses must be accompanied with correct vendor specifications as per attached Policy Memorandum #87-404. NO PRODUCT WILL BE CONSIDERED IF THE FOLLOWING IS NOT INCLUDED WITH THE RESPONSE FORM AND RESPONSE PACKET:
 - Approved CN label sheet or current year signed, dated spec sheet as applicable
 - Nutritional information sheet
 - Product ingredients sheet with allergen statement
 - Whole grain document formulation statement as applicable
6. Ability to Supply: Quote prices only if merchandise can be obtained and delivered on specified delivery dates. Item response shall be considered binding. PINCO Member Districts shall have the option to collect a default penalty of (a) ten percent (10%) of the response price value of the defaulted items ordered but not delivered as specified, or (b) the difference between the response price value and the cost of identical items obtained by quotation through another vendor. Strikes, Acts of God, and similar causes not under control of the Vendor will be considered exempt from this default provision. This is intended only as a last recourse and not as deterrent to responders. Vendors should confirm their inventories and suppliers before responding.
7. Delivery: All costs for delivery F.O.B. specified locations. Prices shall include drayage, freight, packing and insurance at the vendor's expense on all items delivered. PINCO Member Districts shall have the power and authority to reject any and all materials furnished which, in its opinion, are not in strict compliance and conformity with the requirements of the specification or equal in every respect to the response or to the sample submitted by the vendor. All articles so rejected shall be promptly removed from the premises at the vendor's expense. No brand substitutions will be accepted unless written approval is obtained from AVUHSD/PINCO and the District(s) authorized representative purchasing the item(s).
8. Inspection and Acceptance: Inspection and acceptance of all items shall be at destination. Items found to be defective or not in accordance with the response specifications shall be replaced by the Vendor at no cost to the participating school districts. Failure to replace items not meeting the response specifications and/or defective items shall be considered sufficient cause for default action under the DEFAULT provision of the Agreement.
9. Default: In case of default by vendor, vendor hereby agrees that the AVUHSD/PINCO or its authorized representative may procure the articles or services from other sources. AVUHSD/PINCO may, by written notice of default to the Vendor, terminate the whole or any part of their order under this Agreement. Remedies for default shall include, but not be limited to the above, and Vendor shall be liable for any differences in cost between agreed price and price paid to an alternate vendor, including expenses incurred to make alternate purchases. Should district(s) bring suit against defaulter and prevail in such action, defaulter shall pay all reasonable attorney fees and other expenses for such litigation.
10. Warranty: The Vendor agrees that all items furnished under this Agreement shall be covered by the most favorable commercial warranties the Vendor provides any customer for such items, and that the rights and remedies provided therein are in addition to any other provision of this Agreement.

11. Award of response: AVUHSD on behalf of PINCO reserves the right to award or reject responses on each item separately, as a group of similar items, or as a whole with no explanation by the Board; or waive any irregularity or discrepancy associated with this response.
12. Quantities per delivery site: Please give minimum quantities for one delivery drop. All minimums must be listed, if not listed, no minimum will be considered. Minimums may be expressed in the terms of number of cases of combined items, or minimum dollar value per drop. If minimum quantities are not a condition of response pricing, please state. Minimums are included in the criteria for awarding of response in the Best Value Point System.
13. Quantities: Quantities listed are historical figures only. Inclusion on the Response Form does not necessarily constitute an offer to buy.
14. California Made Materials: In awarding responses AVUHSD/PINCO shall comply with the provisions of Section 4330 to 4334, Government Code of the State of California.
15. Buy American Provision: PINCO participates in meal programs that require the use of nonprofit school food service funds, to the maximum extent practicable, to buy domestic commodities or products for Program meals. A 'domestic commodity or product' is defined as one that is either produced in the U.S. or is processed in the U. S. substantially (51 percent or more by weight or volume) using agricultural commodities that are produced in the U. S. as provided in 7 CFR, sections 210.21(d) and 220.16(d). The respondent must:

Submit certification statements for all processed agricultural products. The respondent must provide written documentation to the PINCO at the time of delivery for each processed agricultural product certifying that the food product was processed 100 percent domestically and that the percentage of domestic content in the food component of the processed food product is over 51 percent, by weight or volume.

OR

Request approval prior to delivering a nondomestic agricultural commodity or product. If the respondent cannot comply with #1 above, the respondent must notify PINCO and the Member District in writing 10 days prior to delivering a nondomestic agricultural commodity or product. This written notification must include the following:

- a) Whether the request to deliver a nondomestic food is because the product is not produced or manufactured domestically in sufficient and reasonably available quantities of a satisfactory quality, or competitive bids reveal the costs of a domestic product are significantly higher than the nondomestic product.
 - b) The pricing of both domestic and nondomestic products and/or availability data to justify the use of one of the two allowable exceptions; PINCO's cost threshold for an allowable exception in use of non-domestic products is 25%.
 - c) A list of alternative domestic substitutes for the PINCO to consider for delivery instead of the nondomestic agricultural product.
16. Assignment of Contract: The successful responder shall agree not to assign, transfer, convey, sublet, or otherwise dispose of the obligation to perform the contract or any rights accruing there under or any power to execute the same without prior consent in writing from AVUHSD/PINCO. Notice is hereby given that AVUHSD/PINCO will not honor any assignment made by the vendor unless consent in writing, as indicated above, has been given.

17. Hold Harmless Clause: The supplier shall hold harmless and indemnify AVUHSD/PINCO, its Member Districts and the Lead District, their officers and employees, from every claim, demand, suit and award which may be made by reason of:
- (a) Any injury to person or property sustained by the supplier or by any person, firm or corporation, employed directly or indirectly by him upon, or in connection with his performance under the contract, however caused;
 - (b) Any injury to person or property sustained by any person, firm, or corporation caused by any act, neglect, default, or omission of the supplier or any person, firm, or corporation, directly or indirectly employed by him upon, or in connection with his performance under the contract; and
 - (c) Any liability that may arise from the furnishing or use of any copyrighted or uncopyrighted material, secret process, or patented or unpatented invention in the performance of the services called for under the contract.

The supplier, at his own expense and risk, shall defend any legal proceeding that may be brought against AVUHSD/PINCO, its Member Districts and the Lead District, their officers and employees, on any such claim or demand, and satisfy any judgment that may be rendered against any of them.

18. Equal Opportunity Employment Act of 1975: The AVUHSD/PINCO policy is in firm support of the provisions of the Equal Opportunity Act of 1975. The AVUHSD/PINCO, therefore, must be assured by the successful Vendor in this response that he is an equal opportunity employer according to the provisions of the Act.
19. Age and Conditions of Items: Stocks shall be fresh and sound and must have 60% or more shelf life left on all product to be accepted. All product shall be prepared in properly equipped plants under modern sanitary conditions in accordance with the best commercial practice, and free from decay, discoloration or foreign matter. Containers to be sound, clean, sturdy, and sealed. Opened or damaged packages will not be accepted. Cases must have sturdy packaging that is adequate to palletize. ALL FROZEN FOODS ARE TO BE DELIVERED HARD FROZEN AT 0 DEGREES F. OR BELOW. PARTIALLY THAWED GOODS WILL BE REJECTED.

Packages are to have uniform identifying codes stamped on the top or ends. In addition, this same uniform code may be stamped on the side of shipping containers. Brand, item, code, and count to be clearly identified on master cases and boxes within master cases. Container marking specifications are as follows:

1. All product numbers must be clearly legible. Numerical markings must be at least 3/4" high to denote proper product code for warehouse personnel. Product codes on carton strap tape is not acceptable.
 2. Labels on all products must contain the Company Name, Product Description, Product Code Number, Made In, or Product of USA and any ingredient items used in production of the product in legible print.
 3. All products with labels not meeting approved specifications will be refused at receipt and the Default Provision will be enforced.
20. Acting Agent: THE ITEMS COVERED IN THIS RESPONSE ARE BEING REQUESTED BY THE AVUHSD ACTING AS THE AGENT FOR THE 34 SCHOOL DISTRICTS THAT FORM THE PINCO COOPERATIVE PURCHASING GROUP. THE QUANTITIES GIVEN ARE HISTORICAL FIGURES ONLY. THE DECISIONS OF AVUHSD/PINCO WILL BE PRESENTED TO THE GOVERNING BOARD OF THE AVUHSD AT THEIR MEETING SCHEDULED FOR **T.B.D**

21. Insurance Requirements: The supplier shall maintain insurance adequate to protect him from claims under Workers' Compensations Acts, and from claims for damages for personal injury, including death, and damage to property, General Liability and Automobile which may arise from operations under the contract. The supplier shall submit an original signed certificate to the Partners in Nutrition Cooperative and may be required to file with the Districts certificates of such insurance. Failure to furnish such evidence, if required, may be considered default of the supplier. A sample certificate is attached.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/21/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Agent Name Agent Address	CONTACT NAME: Agent Name	
	PHONE (A/C No. Ext): Agent Number	FAX (A/C No.):
INSURED Insured Name/DBA Insured Address	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Nationwide Mutual Fire Ins	NAIC # 23779
	INSURER B: AMCO Insurance Co/ALLIED	19100
	INSURER C: American Fire & Casualty	
	INSURER D: INSURER E: INSURER F:	

COVERAGES CERTIFICATE NUMBER: CL13102120765 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSR. INVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		Policy Number	11/1/2013	11/1/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC						
	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> PHYS DAMAGE	<input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS		Policy Number	11/1/2013	11/1/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ COMP & COLL DEDUCTIBLE \$ 1,000
	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE			Policy Number	11/1/2013	11/1/2014	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 RETENTION \$ NONE
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below.	Y/N <input type="checkbox"/> N/A				WC STATU-TORY LIMITS E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$	
C	EXCESS LIABILITY		Policy Number	11/1/2013	11/1/2014	LIMIT: \$3,000,000	
A	CRIME COVERAGE			11/1/2013	11/1/2014	EMPLOYEE DISHONESTY: \$25,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

The certificate holder is included as Additional Insured/Vendor under the General Liability

CERTIFICATE HOLDER

Antelope Valley/PINCO
44809 Beech Ave.
Lancaster, CA 93534

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Agent Signature

ACORD 25 (2010/05)
INS025 (201005).01

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PINCO BEST VALUE POINT SYSTEM

RFP #09-20/21

PROPOSAL EVALUATION CRITERIA

Proposals found to satisfy the minimum qualification requirements will be evaluated against the evaluation criteria shown below by a RFP review committee of the Co-Op. Each proposal will be scored on a scale of 1 to 100 points. In accordance with PINCO's Procurement Policy, RFP #09-20/21 shall use a market basket analysis to determine pricing responsiveness. The product list represents 75% of the value of the solicitation and is based on the value of the services and products provided by the current vendor. Through analysis, the top three responsive vendors (lowest aggregate cost) will then be provided the remaining 25% of the remaining products representing the total value of the agreement to determine the most responsive bidder.

A. Cost (40 points)

Respondents should complete the proposal worksheet thoroughly and in a manner to ensure transparency of the elements of the cost structure so that it can be easily understood, explained, and audited.

Lowest Cost- 40 points

2nd Lowest Cost- 30 points

3rd Lowest Cost- 20 points

B. Customer Service & References (25 points)

Scoring of one to twenty five points is based upon ability to promptly respond to request for information, to resolve complaints and issues, and to provide timely and accurate delivery. Respondent's customer service staff should be easily accessible for inquiries or issues. Respondent should provide services including data collection, customized reports, trend analysis, real-time reporting, and complete traceability of product. Respondent should demonstrate substantial and recent experience in providing the products to California public schools. Respondent should provide an efficient supply-chain management system to ensure timely and accurate delivery and flexibility to address changes in needs of the Co-Op. Please provide a list of K-12 School Districts your company currently serves.

C. Availability & Quality (20 points)

Scoring is based upon response of the line items listed in RFP and pricing formulation on additional purchased items.

Rated Best; at least 85% of listed items- 20 points

Rated 2nd Best; at least 75% of listed items- 10 points

Rated 3rd Best; at least 70% of listed items- 5 points

D. Reasonable Minimums, Terms & Conditions and Lead Times (15 points)

Scoring, one to fifteen points is based on objective assessment of ordering minimums, terms and lead times.

DISTRIBUTOR QUESTIONNAIRE
PINCO Request for Proposal # 09-20/21

Please complete this questionnaire and submit with your proposal. Attach additional sheets if needed.

(Evaluation criteria: A = Cost, B = Customer Service & References, C = Availability and Quality, D = Reasonable Minimums, Terms and Conditions)

1. Using a landed cost of \$20.00 per case, please fully explain your procedure for calculating the price to the District(s). Indicate what the invoice price to those District(s) would be for this item. Landed Cost is defined as invoice cost from the manufacturer plus freight if freight is not included with invoice cost. In the event you are awarded any/all of this agreement, are you willing to apply the same pricing formula on additional purchased items? (A)
2. Will you be able to meet the specified delivery days and hours? If not, attach proposed delivery schedule for each district. (B)
3. What is the lead time you require for orders that ensures a 99.5% fill rate? Can District(s) order on-line? (B)
4. How will emergency deliveries be handled (deliveries not on a scheduled date)? (B)
5. How late can add-ons be added to next day delivery? Is there a limit on the number of cases that can be added on? (B)
6. What is your procedure for notifying the customer of shortages and/or substitutes? (B)
7. What is your company's "fill rate" to your customers? Please explain how you calculate this fill rate. What provisions does your firm take to achieve a high level of execution? (C)
8. Describe financial reports provided to assist customers in managing their account (e.g. monthly usage, data analysis, business intelligence, etc.). How are customers able to access these reports? (C)
9. Describe the steps taken by the Company in the event of manufacturer recall, including but not limited to notification(s) and crediting.
10. How does the Company ensure products comply with the Buy American Provision? What type of documentation does the Company provide in the event a product(s) is non-domestic?
11. Does the Company maintain a database of allergens and other information related to special meal accommodations for each of the products it represents?
12. What is the current make up of your delivery vehicle fleet? Please include the year, make, and model of each delivery vehicle as well as the refrigeration and freezer units on these delivery vehicles. Please describe your vehicle preventative maintenance program. (C)
13. How does your company assist school district(s) with facility emergencies, for example if a freezer goes down and scheduled delivery(ies) cannot take place? (C)
14. Describe your policy regarding your delivery driver/staff assisting sites in moving received products to storage areas? (B)
15. What is your procedure to bring in new products for District(s)? (D)
16. Do you offer a percentage discount for early payment? If yes, please state terms for discount. (A)
17. Will you give a District a discount if they reach a certain dollar value per drop? (D)

No _____ Yes _____ If yes, what does the dollar drop need to be? _____

If yes, what % discount will apply? _____. If you answered yes, this discount will apply to all drops that exceed the dollar value listed above.

18. How many years has your company been in the K-12 food service business? How would you describe your company's financial stability? (B)

19. Has your firm resigned or been replaced at the will of a District(s) during the school year within the last 18 months? If so, explain. (B)

Signature _____ Firm Title _____

Name (Printed) _____ Phone#: _____

Email _____

PINCO MEMBER PROFILE

<p>Acton-Aqua Dulce Unified School District: Zip Code (s) of delivery site(s): 93510 2018/19 Breakfast ADP: N/A 2018/19 Lunch ADP: 418 Use a Cycle Menu? N Number of Delivery Site: 1 Preferred Days of Delivery: Thu Preferred Time of Delivery</p> <p>*Alisal Union School District : Zip Code (s) of delivery site(s): 93905 2018/19 Breakfast ADP: 3850 2018/19 Lunch ADP: 9388 Use a Cycle Menu? N Number of Delivery Site Preferred Days of Delivery - Thu Preferred Time of Delivery- 7:45 am</p> <p>*Antelope Valley Union High School District: Zip Code (s) of delivery site(s): 93550, 93551, 93552, 93532,93543, 93534, 93536, 93535 2018/19 Breakfast ADP: 4500 2018/19 Lunch ADP: 8700 Use a Cycle Menu? Y Number of Delivery Site 8 Preferred Days of Delivery Tue/Wed Preferred Time of Delivery 6:30AM-1:00PM</p> <p>Arvin Union School District: Zip Code (s) of delivery site(s): 93203 2018/19 Breakfast ADP: 2835 2018/19 Lunch ADP: 3255 Use a Cycle Menu? Y Number of Delivery Site: 1 Preferred Days of Delivery: Mon or Wed Preferred Time of Delivery: 5am-7am</p> <p>*Bakersfield City School District: Zip Code (s) of delivery site(s): 93301,93304,93305,93306,93307,93309 2018/19 Breakfast ADP: 11,053 2018/19 Lunch ADP: 27,175 Use a Cycle Menu? Y Number of Delivery Site 42 Preferred Days of Delivery Tues, Wed, Thurs Preferred Time of Delivery 6:30 – 1:00</p> <p>*Beardsley School District: Zip Code (s) of delivery site(s): 93308 2018/19 Breakfast ADP: 3500 2018/19 Lunch ADP: 7500 Use a Cycle Menu? Y Number of Delivery Site: 3 sites Preferred Days of Delivery: Mon Preferred Time of Delivery: 6 to 9 am</p>	<p>*Big Pine School District: Zip Code (s) of delivery site(s): 93513 2018/19 Breakfast ADP: 5200 2018/19 Lunch ADP: 8300 Use a Cycle Menu? N Number of Delivery Site: 1 Preferred Days of Delivery: Tue Preferred Time of Delivery</p> <p>Bishop Unified School District: Zip Code (s) of delivery site(s): 93514 2018/19 Breakfast ADP :177 2018/19 Lunch ADP : 769 Use a Cycle Menu? Y Number of Delivery Site :1 Preferred Days of Delivery : every other Wed Preferred Time of Delivery: between8:30-10:30 A.M.</p> <p>Delano Union High School District: Zip Code (s) of delivery site(s): 93215 2018/19 Breakfast ADP: 1680 2018/19 Lunch ADP: 3045 Use a Cycle Menu? Y Number of Delivery Site 1 Preferred Days of Delivery Tues Preferred Time of Delivery 8 am</p> <p>*Earlimart School District: Zip Code (s) of delivery site(s): 93219 2018/19 Breakfast ADP: 1004 2018/19 Lunch ADP: 1,639 Use a Cycle Menu? Y Number of Delivery Site 1 Preferred Days of Delivery Mon Preferred Time of Delivery 6:30-8:30am</p> <p>*Eastside Union School District: Zip Code (s) of delivery site(s): 93535 2018/19 Breakfast ADP: 2188 2018/19 Lunch ADP: 2582 Use a Cycle Menu? Y Number of Delivery Site: 5 Preferred Days of Delivery: Tue Preferred Time of Delivery: AM</p> <p>Edison Elementary School District: Zip Code (s) of delivery site(s): 93306 93307 2018/19 Breakfast ADP: 933 2018/19 Lunch ADP: 1206 Use a Cycle Menu? Y Number of Delivery Site: 2 Preferred Days of Delivery: Thu Preferred Time of Delivery: 11am</p>
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El Tejon Unified School District:

Zip Code (s) of delivery site(s): 93243
2018/19 Breakfast ADP: 0 (we don't do breakfast)
2018/19 Lunch ADP: 324
Use a Cycle Menu? N
Number of Delivery Site: 1
Preferred Days of Delivery: Thu or Fri
Preferred Time of Delivery: 8:00AM

Fairfax School District:

Zip Code: 93307
2018/19 Breakfast ADP: 1050
2018/19 Lunch ADP : 2520
Use a Cycle Menu? Y
Number of Delivery Site: 4
Preferred Days of Delivery: Thu
Preferred Time of Delivery: 5:30am-1:30p.m.

Keppel Union School District:

Zip Code (s) of delivery site(s): 93543
2018/19 Breakfast ADP: 827
2018/19 Lunch ADP: 1974
Use a Cycle Menu? N
Number of Delivery Site: 1
Preferred Days of Delivery: Thu
Preferred Time of Delivery: Before 8am

***Kernville Union School District:**

Zip Code (s) of delivery site(s): 93240, 93238
2018/19 Breakfast ADP: 666
2018/19 Lunch ADP: 640
Use a Cycle Menu? Y
Number of Delivery Site: 2
Preferred Days of Delivery: Thu
Preferred Time of Delivery: Before 10 am

***Lamont School District:**

Zip Code (s) of delivery site(s): 93241
2018/19 Breakfast ADP: 3215
2018/19 Lunch ADP: 3,155
Use a Cycle Menu? N
Number of Delivery Site 2
Preferred Days of Delivery Thu
Preferred Time of Delivery 6:00 am

***Lancaster School District:**

Zip Code (s) of delivery site(s): 93534
2018/19 Breakfast ADP: 3361
2018/19 Lunch ADP: 10026
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Wed
Preferred Time of Delivery: 6:00 AM

Lone Pine Unified School District:

Zip Code (s) of delivery site(s): 93545
2018/19 Breakfast ADP: N/A
2018/19 Lunch ADP: 182
Use a Cycle Menu? N
Number of Delivery Site: 1
Preferred Days of Delivery: Tue
Preferred Time of Delivery

Lost Hills Union School District:

Zip Code (s) of delivery site(s): 93249
2018/19 Breakfast ADP: 404
2018/19 Lunch ADP: 562
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery : Thu
Preferred Time of Delivery: 9:00 – 1:00

McFarland Unified School District:

Zip Code (s) of delivery site(s): 93250
2018/19 Breakfast ADP: 1391
2018/19 Lunch ADP: 3060
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Wed
Preferred Time of Delivery: 9 am – 10:30 am

Mojave School District:

Zip Code of delivery site(s): - 93501 93505
2018/19 Breakfast ADP: 840
2018/19 Lunch ADP: 1995
Use a Cycle Menu? Y
Number of Delivery Site - 6
Preferred Days of Delivery - Fri
Preferred Time of Delivery – Before Noon

***Norris School District:**

Zip Code (s) of delivery site(s): 93312
2018/19 Breakfast ADP: N/A
2018/19 Lunch ADP: 1530
Use a Cycle Menu? Y
Number of Delivery Site 1
Preferred Days of Delivery Thu./Mon
Preferred Time of Delivery 9-10

***Palmdale School District:**

Zip Code (s) of delivery site(s): 93550
2018/19 Breakfast ADP: 2170
2018/19 Lunch ADP: 2207
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Tue & Wed
Preferred Time of Delivery: 7am

***Panama-Buena Vista Union School District:**

Zip Code (s) of delivery site(s): 93304, 93309, 93311,93313
2018/19 Breakfast ADP: 3,150
2018/19 Lunch ADP: 12,075
Use a Cycle Menu? N
Number of Delivery Site 24
Preferred Days of Delivery Mon, Tue, Wed
Preferred Time of Delivery 5:45 AM – 2:00 PM

***Richland School District:**

Zip Code-93263
2018/19 Breakfast ADP-2153
2018/19 Lunch ADP-2521
Use a Cycle Menu?-Y
Number of Delivery Site- 3 sites
Preferred Days of Delivery- Thu
Preferred Time of Delivery- 6:30 am

***South Fork Union School District:**

Zip Code (s) of delivery site(s): 93283
2018/19 Breakfast ADP: 258
2018/19 Lunch ADP: 221
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Thu
Preferred Time of Delivery: Before 11 am

***Standard School District:**

Zip Code (s) of delivery site(s): 93308
2018/19 Breakfast ADP: 2400
2018/19 Lunch ADP: 2550
Use a Cycle Menu? Y
Number of Delivery Site 1
Preferred Days of Delivery: Tue/Fri
Preferred Time of Delivery 6am-10am

***Taft City School District:**

Zip Code (s) of delivery site(s):
2018/19 Breakfast ADP: 4245
2018/19 Lunch ADP: 8392
Use a Cycle Menu? N
Number of Delivery Site: 1
Preferred Days of Delivery: Wed/ Fri
Preferred Time of Delivery

Taft Union High School District:

Zip Code (s) of delivery site(s):
2018/19 Breakfast ADP: N/A
2018/19 Lunch ADP: 2702
Use a Cycle Menu? N
Number of Delivery Site: 1
Preferred Days of Delivery: Wed/ Fri
Preferred Time of Delivery Before Noon

***Tehachapi Unified School District:**

Zip Code (s) of delivery site(s): 93561
2018/19 Breakfast ADP: 708
2018/19 Lunch ADP: 1230
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Fri
Preferred Time of Delivery: 6:00 AM

Vineland School District:

Zip Code (s) of delivery site(s): 93307
2018/19 Breakfast ADP: 735
2018/16 Lunch ADP: 787
Use a Cycle Menu? N
Number of Delivery Sites: 2
Preferred Days of Delivery: Fri
Preferred Time of Delivery: 7:00AM - 11:00AM

***Westside Union School District:**

Zip Code (s) of delivery site(s): 93536
2018/19 Breakfast ADP: 820
2018/19 Lunch ADP: 3740
Use a Cycle Menu? Y
Number of Delivery Site: one
Preferred Days of Delivery: Tue
Preferred Time of Delivery: 7:00 am

***Wilsona School District:**

Zip Code (s) of delivery site(s): 93535
2018/19 Breakfast ADP: 690
2018/19 Lunch ADP: 1083
Use a Cycle Menu? Y
Number of Delivery Site: 1
Preferred Days of Delivery: Wed & Thu
Preferred Time of Delivery: 11-12:30

**PINCO RESPONSE FORM -
PURCHASED FOOD PRODUCTS DELIVERED DIRECT TO PINCO SITES**

Show Firm Name & Address in this space:

RFP #09/20-21

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	Example: Krusteez Pancake, Buttermilk	100	144	4.25oz	Krusteez	1234	\$18.00	XYZ Brand Pancake	75/4.45oz	XYZ	1111	\$19.00
1.	TAMALE RED SAUCE CHKN W.G.	8,154	12	4CT	DELREAL	767						
2.	POTATO PEARL EXCEL	3,064	12	28 OZ	SYS CLS	3327848						
3.	CHIP TORTILLA NACHO REDUCE FAT	6,519	72	1 OZ	DORITOS	31748						
4.	POTATO TATER PUFF	4,800	6	5 LB	LAMBSUP	H30						
5.	CHIP TORTILLA TRI WHT CORN	6,117	80	1.8 OZ	ROMERO	581810						
6.	ROLL CINN MINI CINNI	3,909	72	2.29OZ	PILLSBY	18000-33686						
7.	CEREAL CINN TST RDUC SUG BWLPK	6,588	96	1 OZ	GM	16000-29444						
8.	JUICE ORANGE TANGERINE 100%	16,586	40	125ML	APPLEVE	86003						
9.	JUICE FRUIT PUNCH 100%	15,518	40	125ML	APPLEVE	86001						
10.	TORTILLA WHEAT FLR ULTRA GRAIN	2,794	144	2 CT	ROMERO	206022UG						
11.	CEREAL GOLDEN GRAHAM BWLPK	5,866	96	1 OZ	GM	16000-11943						
12.	WAFFLE MAPLE MADNESS MINI	3,189	72	2.47OZ	PILLSBY	18000-32265						
13.	CHIP TORTILLA SCOOPS BAKED	4,712	72	.875OZ	TOSTITO	42537						
14.	JUICE CUP SLUSHIE BL RSP LMN	3,140	84	4.4 OZ	SIDEKCK	2009						
15.	CHIP MULTIGRAIN HRVST CHDR	3,181	104	1 OZ	SUNCHIP	11152						
16.	CRACKER GRAHAM CINN BUG BITES	2,395	210	1 OZ	KEEBLER	3010055644						
17.	JUICE APPLE 100%	12,523	40	125ML	APPLEVE	86000						
18.	BISCUIT BKD WHL GRN EZ SPLIT	3,388	120	2 OZ	PILLSBY	94562-32271						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
19.	CEREAL CHEERIO HNYNUT GLTN FR	4,452	96	1 OZ	GM	16000-11918						
20.	POP TART FR STRWBRY WHL GR 1CT	2,200	120	1.76OZ	KELLOGG	3800022426						
21.	JUICE BERRY VERY 100%	8,888	36	200ML	APPLEVE	84527						
22.	CEREAL CORN FLAKES FRSTD BWLPK	4,211	96	1 OZ	GM	16000-11768						
23.	CEREAL LUCKY CHARM GLTNFR BWL	4,007	96	1 OZ	GM	16000-31917						
24.	SNACK BAR CINN TOAST CRNCH	1,918	72	2.36OZ	PILLSBY	18000-10978						
25.	JUICE CUP SLUSHIE STRW-MANGO	2,272	84	4.4 OZ	SIDEKCK	2015						
26.	CRANBERRY DRIED STWBRY CRAISIN	1,590	200	1.16OZ	OCNSPRY	23445						
27.	STRAWBERRY SLI 4X1 GR A	1,494	1	30 LB	PACKER							
28.	CRISP APPLE STRWBRY FLVRD	2,018	125	.34 OZ	TREETOP	5260						
29.	CRACKER GOLDFISH WHL GRAIN	1,248	300	.75 OZ	PEPFARM	140018105						
30.	CRACKER GRAHAM SCOOPY CINN STK	1,705	210	1 OZ	KEEBLER	3010050689						
31.	JUICE CRANBERRY RASP 100%	9,056	40	125ML	APPLEVE	86006						
32.	JUICE APPLE 100%	7,309	36	200ML	APPLEVE	84526						
33.	JUICE GRAPE WHT 100%	8,682	40	125ML	APPLEVE	86004						
34.	SNACK CHEESE CRUNCHY BKD WHLGR	2,002	104	.875OZ	CHEETOS	62933						
35.	TACO CHALUPA BEEF CHS IW	888	72	3.10OZ	LDL	826051						
36.	BAGEL CINN W/CINN CRM CHS IW	1,869	72	2.43OZ	PILLSBY	18000-38399						
37.	YOGURT RASPBERRY RNBOW TRIX	4,648	48	4 OZ	YOPLAIT	70470-17725						
38.	SNACK BAR WG RICE KRISP CHOCHP	1,987	80	1.59OZ	KELLOGG	3800014567						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
39.	BREAKFAST BAR COCOA PUFFS	2,145	96	1.42OZ	GM	16000-45577						
40.	SNACK CHEESE FLAMIN HOT BKD WG	1,736	104	.875OZ	CHEETOS	62984						
41.	POTATO FRY SMILE	1,836	6	4 LB	MCCAIN	OIF03456						
42.	JUICE ORANGE TANGERINE 100%	5,952	36	200ML	APPLEVE	84523						
43.	COOKIE SNICKERDOODLE WG IW	1,315	140	1.20OZ	FAT CAT	WGSC140-1SW						
44.	BAGEL STRAWBERRY MINI	1,611	72	2.43OZ	PILLSBY	18000-38413						
45.	COOKIE GRAHAM CHOC ELF	1,345	150	1OZ	KEEBLER	3010040239						
46.	JUICE PUNCH POWER FRUITABLE	5,706	40	4.23OZ	APPLEVE	24024						
47.	CRACKER GRAHAM CHOC BEARIW 2CT	1,209	300	1 OZ	MJM	402001						
48.	WHEAT WHOLE CELEBRATION CKIE IW	1,287	140	1.2 OZ	FAT CAT	WGCELC140-1SW						
49.	BREAD PAN DULCE VARIETY 1450	1,228	84	2.5 OZ	LUPITAS	1450						
50.	TACO POCKET TRKY NADA I/W	1,256	60	4OZ	POCKET	6BTT480W						
51.	STRUDEL CHERRY STK FRUDEL	1,525	72	2.29OZ	PILLSBY	18000-27851						
52.	CRACKER CHEEZITS WHL GRAIN	1,727	175	.75 OZ	SUNSHIN	2410079263						
53.	CEREAL TRIX BWLPK 25% LESS SGR	2,584	96	1 OZ	GM	16000-31922						
54.	TURKEY SAUSAGE PANCAKE IW CN	1,586	68	2.85OZ	FOSTRFM	95127						
55.	POTATO FRY TWISTER ORIG BTTERD	1,613	6	5 LB	LAMB	D0073						
56.	CEREAL CINNAMON TST CRUN BWLPK	2,420	96	1 OZ	GM	16000-11815						
57.	BEEF PATTY FC SOY LWRSOD HS CN	561	90	2.5OZ	FIREREL	10000032527						
58.	COOKIE CHIP CHOC WG I/W	892	140	1.30OZ	FAT CAT	WGCCC140-1SW						
59.	SNACK CINNAMON	1,245	120	1.2 OZ	NAT VLY	16000-48256						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	OAT CRISPS											
60.	CAKE COFFEE WHL GRAIN I.W.	1,027	72	4.0 OZ	BUENVST	90040						
61.	BREAKFAST KIT FRST FLK RS JMP	1,161	1	44CT	KELLOGG	3800051091						
62.	APPLESAUCE NATURAL SWEETENED	2,362	72	4 OZ	TREETOP	1414						
63.	JUICE FRUIT PUNCH 100%	4,810	36	200ML	APPLEVE	84528						
64.	RICE BROWN PARBOILED WHLGRN QC	3,194	1	25 LB	SYS IMP	R2YI25QC0						
65.	COOKIE GRAHAM FRIEND MIX	1,419	100	1.25OZ	ANNIE'S	13562-00237						
66.	PINEAPPLE CHUNK FRZN SNOWPAL	861	100	2.7 OZ	FROZIT	3162-7						
67.	MAYONNAISE LITE	916	4	1 GAL	CHEFPRD	77191CHP						
68.	YOGURT STRAW/BAN BLAST TRIX	3,301	48	4 OZ	YOPLAIT	70470-17726						
69.	BREAKFAST BAR CINN TST CRNCH	1,609	96	1.42OZ	GM	16000-45576						
70.	RAISIN SEEDLESS SEL	1,000	144	1.5 OZ	SYS IMP	10108855						
71.	VEGETABLE MIX 4WAY	1,524	1	30 LB	SYS REL	74865-65730						
72.	PANCAKE MAPLE MINIS	1,265	72	3.03OZ	EGGO	3800092562						
73.	VEGETABLE VEG CHICKEN NUG	904	212	.75OZ	MORNSTR	2898997762						
74.	POTATO FRY WDG SKON 8CUT	1,462	6	5LB	SYS IMP	SYX00663						
75.	SNACK MIX CHEX SMPLY STRAW YOG	1,868	60	1.03OZ	GM	16000-31937						
76.	ICE ITALIAN EMOJI CHERRY LIME	1,118	90	4.4OZ	ROSATI	35448						
77.	CHIP TORTILLA NACHO RFWG TOPGO	1,710	44	1.4 OZ	DORITOS	28400205184						
78.	PRETZEL TWIST HEARTZELS	1,224	104	.7 OZ	ROLGOLD	15940						
79.	CEREAL COCOA PUFFS BWLPK 25%LS	2,004	96	1.063Z	GM	16000-31888						
80.	JUICE MIXED POWER PLUS	3,424	36	200 ML	APPLEVE	84530						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	FRUITBL											
81.	POTATO FRY KK 1/2 OVNRDY GR A	1,560	6	5 LB	SYS CLS	SYC00712						
82.	PANCAKE MAPLE BURST MINI W/G	1,156	72	3.17OZ	PILLSBY	18000-37732						
83.	BROWNIE CHOCOLATE DOUBLE WG IW	529	175	2.1 OZ	FAT CAT	DCB-AW						
84.	CROUTON MULTI- GRAIN C/G HS ZTF	780	8	2.5 LB	SYS CLS	74925						
85.	STRUDEL APPLE STK FRUDEL	1,123	72	2.29OZ	PILLSBY	18000-27852						
86.	BREAD STICK HNY WHL GRAIN WH	927	120	1.7OZ	SHANNON	SB-770						
87.	CALZONE CHEESE 3 IW WG RF	366	80	5.5 OZ	BUENVST	50241						
88.	POLLOCK STICK 1OZ LIME ALSKN	1,102	1	10LB	SPIRFDS	SF01012						
89.	SANDWICH PEANUT BTR&GRAPE WHET	852	72	2.6OZ	SMUCKER	5150006960						
90.	POP TART FR CINN WHL GRN 1CT	910	120	1.76OZ	KELLOGG	3800055122						
91.	SNACK BAR RICE KRISPIES WG	1,204	80	1.41OZ	KELLOGG	3800011052						
92.	COOKIE CHOC CHIP WHL GRAIN IW	834	200	1 OZ	BUENVST	79010						
93.	YOGURT STRAWBERRY GO BIG	1,926	48	4 OZ	YOPLAIT	70470-47402						
94.	BUN CINNAMON BKD WHL WHEAT	945	72	2.9OZ	SUPBKRY	6070						
95.	CEREAL ASST BOWLPACK KIDS CHOI	1,326	96	1 OZ	GM	16000-32301						
96.	MUFFIN CHOC CHOC CHP IW DEL ES	1,432	72	2 OZ	OTSPKMY	10145						
97.	TORTILLA WHL WHEAT 10" ULT GRA	1,254	6	24 CT	ROMERO	210282UG						
98.	CRACKER GRAHAM VAN BEAR 1 OZ	748	300	2 CT	MJM	404001						
99.	PINEAPPLE TIDBIT JCE BOWL	2,188	36	4 OZ	DOLE	419						
100.	YOGURT VANILLA PARFAIT POUCH	1,205	6	4 LB	YOPLAIT	70470-16632						
101.	POTATO HASHBROWN PTY	1,124	6	5 LB	LAMBSUP	B03						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	TRI 2 OZ											
102.	CHIP MULTIGRAIN ORIG SS	989	104	1 OZ	SUNCHIP	11151						
103.	POTATO WEDGE SEASONED 8CUT	1,027	6	5 LB	MCCAIN	1000000496						
104.	DOUGH COOKIE CH CHP WG W/BAGS	824	135	1.85OZ	LINDA'S	78185						
105.	CORN DOG CHKN MINI WHL GRN CN	1,271	239	.67 OZ	SYS CLS	71911						
106.	BEAN REFRIED VEGTRN	1,156	6	27.09Z	SANTAGO	54914						
107.	DONUT HOLE PWDRD IW WG	732	160	1.3 OZ	SUPBKRY	9202						
108.	CEREAL CHEERIO MLTIGRN GLTN FR	1,616	96	1 OZ	GM	16000-32263						
109.	FRUIT MIX TROPICAL FRT JCE BWL	2,072	36	4 OZ	DOLE	3048						
110.	SANDWICH CROISSANT HAM/CHS IW	305	1	72 CT	ANYTIME	70076						
111.	SNACK BAR COCOA PUFFS	820	72	2.43OZ	PILLSBY	18000-11032						
112.	BREAD TEXAS TOAST GRLC MG LF	1,104	120	1.31OZ	BAKCRFT	1605						
113.	BAGEL WHL GRAIN WHT IW	1,728	1	72CT	LENDERS	7680000075						
114.	ROLL WHEAT HOGI 4 1/2" SPTOP	692	12	12CT	SHANNON	5B-800						
115.	CHEESE MOZZ STRING	711	168	1OZ	AREZIMP	1008741						
116.	FRANK TURKEY 8X1 6 IN	1,934	2	5 LB	SYS CLS	2265591141						
117.	BEAN REFRIED DEHY VEGW/WHLBEAN	1,232	6	30OZ	CASACLS	1182002003						
118.	CHIP TORTILLA FLAMAS RF	1,304	72	1 OZ	DORITOS	62829						
119.	JUICE TROPICAL TWIST FRUITABLE	3,051	40	125 ML	APPLEVE	24023						
120.	PANCAKE STWBRY SPLASH MINI	854	72	3.17OZ	PILLSBY	18000-37731						
121.	DOUGH ROLL WHEAT HNY	1,308	180	2 OZ	BRDGFRD	6735						
122.	BREAKFAST BAR FRUITY CHEERIOS	1,039	96	1.42OZ	GM	16000-31912						
123.	CRANBERRY DRIED	592	200	1.16OZ	OCNSPRY	23444						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	CHERRY CRAISIN											
124.	CORN DOG CHKN WHL GRAIN CN	824	72	4 OZ.	SYS CLS	32171						
125.	ENTREE CORN MASA NACHO WHL GRN	452	8	72 CT	FATHTBL	77044						
126.	BREAD WHEAT WHL PAN DULCE 51%	643	72	2.5 OZ	SIMBLUE	WPD5172						
127.	SANDWICH TURKEY PEPR CHS ROLL	256	72	4.87OZ	TASTY B	70015						
128.	CHICKEN PTY FRT HOT&SPCY WHLGR	256	6	25 PCS	TYSON	10703140928						
129.	JUICE VEG GOLD RUSH FRUITABLE	2,772	40	4.23OZ	APPLEVE	24025						
130.	BEAN PINTO FCY	901	6	#10	CASACLS	3362274						
131.	DRESSING RANCH HMSTY	1,455	100	1.5 OZ	KENS	KE0777A5						
132.	ONION RING BRD WHL GRAIN	397	6	5 LB	TASTY B	33504						
133.	PUDDING CHOCOLATE SNACK PACK	1,517	48	3.5 OZ	HUNTS	2700055418						
134.	ROLL CIABATTA SLIC WHL GRAIN	438	144	2 OZ	SHANNON	SB-480						
135.	DOUGH COOKIE OAT CHOC CHIP WG	460	192	1.3 OZ	FAT CAT	WGOCC192-1S						
136.	TORTILLA FLOUR BEAN & CSE PUP	621	8	5 CT	DELREAL	705						
137.	CHIP CORN BULK WHL GRN RFAT	1,354	8	16 OZ	FRITOS	57766						
138.	BREAD CIABATTA WG	886	96	1.8OZ	PILLSBY	94562-37738						
139.	SAUCE ENCHILADA GREEN	747	6	#10	LAS PAL	7411024						
140.	ORANGE MANDRN WHL SEC LGHT SYR	544	6	#10	SYS CLS	3548385						
141.	PIZZA PPRNI TRKY WG 16 PRE SL	221	1	8 CT	BGDADDY	78654						
142.	COOKIE GRAHAM TEDDY CINNAMON	932	150	.75 OZ	NABISCO	10019320016704						
143.	JUICE CUP SLUSHIE KIWI-STRAW	711	84	4.4 OZ	SIDEKCK	2014						
144.	JUICE CUP CHERRY SWT HEART CUP	679	90	4 OZ	ROSATI	35470						
145.	SNACK BAR BLUE/LEMON CRISP	895	108	1OZ	DARLNGT	71500						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
146.	SNACK BAR BAN CHOC IW FRMR	515	86	2.9 OZ	FAT CAT	BCFMB86						
147.	ICE ITALIAN HIP HOPIN JLY BEAN	675	90	4 OZ	ROSATI	35474						
148.	SAUCE CHEESE NACHO TFF	468	6	10	REALFSH	31994						
149.	BREAKFAST BAR GOLDEN GRAHAMS	853	96	1.42OZ	GM	16000-31913						
150.	BUN HMBRGR WHT WHEAT 4 K12	1,072	10	12 CT	ALPHA	51667						
151.	DRESSING RANCH LITE	585	4	1 GAL	KENS	KE0608						
152.	TORTILLA FLOUR HRTY GRAIN 6	785	24	12 CT	MISSION	33822						
153.	SANDWICH CHEESE GRLD WHL GR IW	344	72	4.19OZ	HOTOFFG	134000						
154.	PIZZA PEPPERONI WHL GR IW 3X7	233	80	5 OZ	ARDELLA	90406						
155.	BREAKFAST BAR TRIX	811	96	1.42OZ	GM	16000-31915						
156.	CRACKER GRAHAM HNY W/CALCIUM	1,218	150	3 CT	KEEBLER	3010091822						
157.	MANGO CHUNK FRZN SNOWPAL	416	100	2.7 OZ	FROZIT	316-4						
158.	WAFFLE BLGN STK WHL GRN .77OZ	565	9	24 CT	KRSTEAZ	8615140333						
159.	RICE BROWN WHOLE GRAIN	920	1	25 LB	UNC BEN	12111						
160.	CORN COB GR A	655	48	5IN	SYS CLS	74865-00108						
161.	CHIP TORTILLA COOL RANCH RFAT	920	72	1 OZ	DORITOS	36096						
162.	MIX GRAVY CHICKEN	905	6	14 OZ	SYS IMP	92061						
163.	CHIP TORTILLA TRIANG WHITE	1,313	1	12LB	ROMERO	512010						
164.	FRANK ALL-BEEF 8X1 6 IN	651	2	5 LB	BBRLIMP	74865067997						
165.	CEREAL CHEERIO APL CIN GLTN FR	1,008	96	1 OZ	GM	16000-31879						
166.	JUICE CUP SOUR CHERRY-LMN	596	84	4.4 OZ	SIDEKCK	2016						
167.	TOPPING WHPD ON-TOP	561	12	16 OZ	RICHS	2559						
168.	SNACK MIX CHEX CHDR SIMPLY	876	60	.92 OZ	GM	16000-31932						
169.	FRUIT CUP TROPICAL PEARLS	988	1	48 CT	CITRAPC	5228						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
170.	CHICKEN BRD PTY WHL GRAIN CK	202	4	BAGS	TYSON	10021540928						
171.	OLIVE RIPE SLICED CALIF	328	6	#10	LINDSAY	A002545						
172.	DOUGH ROLL CINNAMON WHL GRAIN	557	100	2.7 OZ	PILLSBY	94562-11111						
173.	PEACH DICED IN 100% FRUIT JUIC	706	36	4 OZ	DOLE	3073						
174.	SANDWICH SUNFLOWER BTR/JELLY	250	96	2.8 OZ	SUNWSFD	12228						
175.	BEAN REFRIED VEGTRN DEHY	755	6	30 OZ	CASACLS	PBD16301CSSMVG						
176.	CEREAL CINNAMON CHEX GLTN FR	892	96	1 OZ	GM	16000-38387						
177.	BROWNIE CHOC WG LOW FAT IW	448	96	2 OZ	BUENVST	82220						
178.	CORN COB PET SUPER SWEET FROZ	849	96	EACH	SYS CLS	74865-49523						
179.	KETCHUP PACKET FCY FOIL	861	1000	9 GM	HSRCIMP	HOUY59G						
180.	MIX SEASONING TACO	363	6	22 OZ	LAWRYS	2150080615						
181.	COOKIE VAN SMART STATE/CAPITAL	636	120	.88 OZ	DCKJANE	SC08801						
182.	ORANGE MANDARIN SECT JUICE CUP	864	36	4 OZ	DOLE	4208						
183.	BREAD HNY WHT GRAIN LOAF 1500	347	96	2.25OZ	LUPITAS	1500						
184.	SNACK BAR DOUBLE CHOC OATMEAL	382	144	1.24OZ	BETTYCR	16000-45566						
185.	CHICKEN PTY BRD HT/SPCY WGN CN	132	4	BAGS	TYSON	10055670928						
186.	SNACK BAR CHOC CHIP OATMEAL	379	144	1.24OZ	BETTYCR	16000-45977						
187.	DANISH CHERRY WG IW	424	72	3 OZ	20CNTRY	601330W						
188.	CHIP POTATO BAKED BBQ	888	60	.875OZ	BKDLAYS	32078						
189.	BREAKFAST BAR NUTRI-GRN STWBRY	558	96	1.55OZ	KELLOGG	3800059772						
190.	CROUTON	598	250	.5 OZ	FRSHGRM	74627						

Line Item	Product Description	Usage Approx. (cases)	Pack	Size	Brand	Mfg Code	Price	Alternate Product Description	Pack Size	Brand	Mfg Code	Price
	CHEESE/GARLIC WHL GRN											
191.	JUICE CUP APPLE SWEET SNO JOE	439	90	4 OZ	ROSATI	35468						
192.	PRETZEL SOFT WHOLE GRAIN 51%	704	100	2.2OZ	J&J SNK	30110						
193.	DESSERT CUP CHERRY SMOOTH 100%	432	84	4.4 OZ	SIDEKCK	2021						
194.	ONION CHP DEHY DISPEN	286	1	15LB	MC CORM	979608						
195.	CRACKER GRAHAM JURASSIC WRLD	391	1	210CT	KELLOGG	3010012027						
196.	CEREAL CINNAMON TST CRUN CUP	326	60	2 OZ	GM	16000-28932						
197.	DRESSING CAESAR CREAMY PKT	608	100	1.5 OZ	NWMNOWN	47048SYS						
198.	SAUCE CHEESE NACHO ZTF	310	6	#10	SYS REL	79870580855						
199.	SALSA CHUNKY MILD AUTHENTIC	279	4	135 OZ	CASACLS	48549030211						
200.	CRANBERRY DRIED ORG CRAISIN	324	200	1.16OZ	OCNSPRY	22545						
201.	HOMINY WHITE	752	6	#10	CASACLS	75213179						
202.	COOKIE VAN SMART PRESIDENTS	550	120	.88 OZ	DCKJANE	SC08802						
203.	CHICKEN NUG BAT SHAPE WG	432	213	.75 OZ	KIDSMRT	63307						
204.	STRAWBERRY SLICED 4X1	316	1	30 LB	SYS CLS	SBSL.30.000005						
205.	APPLESAUCE STRAWBERRY POUCH	668	40	3.2 OZ	TREETOP	4560						
206.	BREAD BAGUETTE FRCH WHL GRAIN	384	96	1.8 OZ	PILLSBY	94562-10174						
207.	CHEESE STRING LITE	300	168	1OZ	LOL	59703000034500						

THE UNDERSIGNED HEREBY PROPOSES AND AGREES TO FURNISH AND DELIVER THE GOODS OR SERVICES IN ACCORDANCE WITH THE TERMS, CONDITIONS, SPECIFICATIONS AND PRICES HEREIN QUOTED.

Required Information: Printed or Typed Name & Title

Required Information: Bidder's Manual Signature in Ink

RFP #09/20-21