

Meeting: May 21, 2020

Category: PINCO

Subject: Approval of PINCO Request for Proposal Awards 2020-2021

Type: Action Item

Submitted by

Joseph Cook, PINCO President

Summary Statement

PINCO intends to purchase food products during the 2020-21 school year on behalf of its Member Districts; USDA commodity processed as well as purchased items. The items specified for award in the RFP's presented have been tested with students and Food Service staff for acceptability in Member District's menu planning in addition to meeting all of the requirements in PINCO's procurement process. Following established timelines and protocol, response openings were held February 12, March 13, and 31, 2020 according to established timelines issued in each solicitation. Responses were vetted and approved by PINCO's Advisory Committees on April 23, 2020.

Products from these bids will be ordered, warehoused and distributed to Member Districts through PINCO's warehouse in Bakersfield; items include commodity processed products utilizing Member District's USDA entitlement in addition to commercially purchased items.

The evaluation process in determining the recommendations for awards included the following variables utilizing PINCO's Best Value Scoring:

1. Flavor and Quality.
2. Price.
3. Acceptability: Past performance & reliability; reasonable minimums & lead times for processing.
4. The necessity to award enough items to a processor to meet minimum processing and minimum delivery requirements.

Budget Implications

Estimated purchases made by PINCO on behalf of its Member Districts in 2020-21 are budgeted for \$9,500,000.00.

Recommended Action:

It is recommended that the Board of Trustees award as follows for the term(s) of agreement from July 1, 2020 through June 30, 2021:

RFP #01/20-21 USDA Chicken Products

Tyson Foods, Pilgrim's Pride (dba GoldKist) and Yang's Fifth Taste

RFP #02/20-21 USDA Beef Products

Don Lee Farms, Tyson Foods

RFP #03/20-21 USDA Pork Products

Don Lee Farms

RFP# 05/20-21 USDA Egg Products "Bulk"

Michael Foods

RFP #06 USDA Peanut Products

Smucker's

RFP #11 USDA Egg Products "Individually Wrapped"

Cargill Kitchen Solutions – Sunny Fresh

