



PINCO EXECUTIVE COMMITTEE MEETING
THURSDAY, SEPTEMBER 2, 2021
10:00 AM
PINCO ADMINISTRATIVE OFFICES
44809 BEECH AVENUE
LANCASTER, CA 93534

Pursuant to the Governor's recent provisional guidance regarding open meeting policies in conducting public business, and California Government Code § 54953(b) and notwithstanding any other provision of law, the legislative body of a local agency has provided teleconferencing for the benefit of the public and the legislative body of a local agency in order to meet, discuss and act in the best interests of the Partners in Nutrition Co-Operative under its Joint Powers Agreement. PINCO has established teleconferencing access for this special session PINCO Advisory Committee meeting. PINCO Member District Representatives and members of the public are encouraged to participate through the following number:

Meeting ID: meet.google.com/pgd-pzbw-eim Phone Numbers (US)+1 570-844-1116 PIN: 911 689 636#

1. SIGN-IN:

2. ADOPTION OF AGENDA

Adoption of the September 2, 2021 Executive Committee Meeting Agenda as presented.

MOTION: _____ **SECONDED:** _____ **VOTE: YES** ___ **NO** ___

3. ADOPTION: EXECUTIVE COMMITTEE MEETING MINUTES OF JUNE 3, 2021

Adoption of the Executive Committee Meeting Minutes of June 3, 2021 as presented.

MOTION: _____ **SECONDED:** _____ **VOTE: YES** ___ **NO** ___

4. PUBLIC COMMENTS FROM THE FLOOR:

Public Business from the Floor – Agendized Items and Non-Agendized Items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO's jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

5. ACTION: PRICE INCREASES – YANG'S FIFTH TASTE AND TYSON FOODS

Background: Yang's Fifth Taste and Tyson Foods, each in the first year of their extension(s) under RFP #01-20/21 have contacted PINCO announcing price increases as a result of ongoing labor shortages and supply chain issues. Attached are the proposed increases compared to pricing issued by each vendor under extension. Tyson Foods' increases are scheduled to go into effect October 3, 2021 whereas Yang's Fifth Taste has the left the door open to negotiate their proposed increases.

It is recommended PINCO's Executive Committee review the proposal from Yang's Fifth Taste and work with the Lead Agency to develop a response in a meeting scheduled for September 7, 2021 and for the Lead Agency to notify Member Districts of the pending increases and continue to find alternate sourcing for chicken products.

MOTION: _____ **SECONDED:** _____ **VOTE: YES** ___ **NO** ___

6. ACTION: ASSESSMENT OF TYSON FOODS – FAILURE TO MEET OBLIGATIONS AND RE-VISIT 2021-2022 ENTITLEMENT SCHEDULE

Background: Since July, Tyson Foods has failed to meet order expectations with each PO placed being shorted between 30%-60%+ per scheduled delivery, each of which has been accompanied by a lack of, and miscommunication on the part of the vendor. Tyson’s price increases in October will only add to Member District’s frustrations in not receiving sorely needed product which creates more work for PINCO Staff, and most importantly leaving entitlement unused and potentially at-risk of sweep.

In response to the performance of Tyson Foods, the Lead Agency has received pricing information on products from John Soules to provide more non-commodity chicken options for Member Districts; Agendized for this meeting. In presenting this information to the Leads of PINCO’s Commodity and Bid Sub-committees, they determined the best course of action would be for the Lead Agency to request two inter-processor transfers of remaining entitlement from Tyson Foods to Michael B’s and Integrated Foods where PO volume has increased putting some Member Districts at-risk of running out of entitlement at each processor.

*Note- Lead Agency would advocate for the inter-processor transfers not be counted against its limit of two transfer requests per year due to Tyson Foods’ failure to meet its contractual obligations.

It is recommended PINCO’s Executive Committee consider options, including, but not limited to cancelling all remaining 2021-2022 entitlement at Tyson Foods and to request the transfers as described.

MOTION: _____ **SECONDED:** _____ **VOTE: YES** ___ **NO** ___

7. ACTION: ADDITIONAL PRODUCTS – JOHN SOULES

Background: With supply chain issues continuing for the foreseeable future, PINCO Member Districts have benefitted from entering into its agreement with John Soules and having this additional resource for chicken products. In addition to John Soules providing quality products, they are also providing an example of how non-commodity chicken processing can be to our advantage given the low FMV rate for the commodity. Attached to this Agenda is product and pricing options for Member District consideration; all terms under the current agreement would remain unchanged.

It is recommended PINCO’s Executive Committee review the additional products available through John Soules and direct the Lead Agency to Agendize the addition of products, as determined to PINCO’s Advisory Committee for consideration and approval to add to the 2021-2022 Buying Guide.

MOTION: _____ **SECONDED:** _____ **VOTE: YES** ___ **NO** ___

8. UPDATE: AGENDA-BUILD FOR EXECUTIVE COMMITTEE AND REGION REPRESENTATIVES

Background: From discussion with PINCO’s Executive Committee Representatives, the Lead Agency will provide Officers and Region Representatives with topics and background on pending Agenda items one week prior to scheduled Advisory Committee meetings (not including special session meetings). Region Representatives will contact their Member Districts to provide topics and solicit any questions, requests, issues, ideas & initiatives for Agendizing. Region Representatives will share information gathered with the Executive Committee and Lead Agency for the appropriate scheduling on the Agenda(s). This communication following scheduled Executive Committee meetings will keep Member Districts apprised of PINCO business taking place in between meetings and open more opportunity for Region Representatives to assist/advise/facilitate with Districts within their Region(s).

INFORMATION ONLY

9. REPORT: 2020-2021 INVENTORY ADJUSTMENT SUMMARY

Background: Lead Agency to provide recap of Member District inventory adjustments for 2020-2021.

INFORMATION ONLY

10. REPORT: 2021-2022 STORAGE AND INVENTORY UPDATE

Background: Lead Agency to report out on current inventory, status of discontinued items prior to the September 15, 2021 must-pull deadline and remaining product at risk per best-by dating.

INFORMATION ONLY

11. REPORTS FROM EXECUTIVE COMMITTEE MEMBERS/LEAD AGENCY

12. UPCOMING MEETING DATES:

<u>Executive Committee</u>	<u>Advisory Committee</u>
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September 2, 2021	September 16, 2021
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October 7, 2021	October 21, 2021
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DECEMBER 1, 2021 PINCO FOOD SHOW TRADE MEETING & VENDOR RECEPTION

2021 PINCO FOOD SHOW – DECEMBER 2, 2021

December 16, 2021 (Advisory Committee Only)

January 13, 2022	January 27, 2022
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February 3, 2022	February 17, 2022
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March 3, 2022	March 17, 2022
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April 7, 2022	April 21, 2022
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May 5, 2022	May 19, 2022
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June 2, 2022	June 1, 2022
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(2021 PINCO Food Show and events pending AV Fairground’s scheduling based on public health guidance).

13. ADJOURN: MOTION _____ SECONDED _____