

PINCO EXECUTIVE COMMITTEE MEETING

APRIL 4, 2019

10:00AM

PINCO ADMINISTRATIVE OFFICES

44809 BEECH AVENUE

LANCASTER, CA 93534



AGENDA

1. SIGN-IN:

2. ADOPTION OF AGENDA

Adoption of the April 4, 2019 Executive Committee Meeting Agenda as presented.

MOTION: _____ SECONDED: _____ VOTE: YES ___ NO ___

3. ADOPTION: EXECUTIVE COMMITTEE MEETING MINUTES OF MARCH 7, 2019

MOTION: _____ SECONDED: _____ VOTE: YES ___ NO ___

4. PUBLIC COMMENTS FROM THE FLOOR:

Public Business from the Floor – Agendized Items and Non-Agendized Items: The public is invited to address items on the PINCO Agenda or any item that is within PINCO’s jurisdiction as constituted. Without taking action or entering into a dialog with the public, PINCO Board members may briefly respond to statements made or ask clarifying questions about topics not on the PINCO agenda. Individual speakers are limited to three (3) minutes each with the total time for public input on each item limited to fifteen (15) minutes. All persons requesting to make comments are asked to complete a public speaking form prior to the meeting. You will be asked to provide your full name, who or what you are representing and the topic as an item identified on the agenda or as a non-Agendized item.

5. APPROVAL/RECOMMENDATION: PINCO EXTENSION OF AGREEMENTS 2019-2020

Background: Based on product quality and performance, PINCO’s Lead Agency forwarded terms of extension of existing agreements with the following vendors for 2019-2020:

- | | |
|--|---|
| Bake Crafter’s – Cheese Products | Rose & Shore - Turkey & Gravy (Backhaul USDA Roasts) |
| Bell Tasty- Taco Pockets | Schwan’s- Cheese, Pizza Products |
| Cookie Tree Bakery- Frozen Cookie Dough | Sky Blue Bakery- Frozen Bakery Products |
| Del Monte- Fruit Products | Sysco- Condiments |
| Don Lee Farms -Pork & Beef Products* | Tony Roberts- Cheese, Pizza Products |
| MCI/Los Cabo’s- Cheese, Mexican Foods | Tyson – Beef & Chicken Products* |
| Michael B’s- Cheese, Mexican Foods | Yang’s - Chicken Products* |
| P&R Paper Supply- Non-Food Paper Supplies* | Sysco Foods of Ventura - Purchased Food & Supply Items* |

* PINCO would be exercising the last year of possible extension with each vendor; RFP’s in each category will be solicited for the 2020-2021 fiscal year.

Vendors have provided updated nutritional information and rationale for any changes in pricing &/or terms in their acceptance of extension.

Sysco Foods of Ventura pricing will not be available until April 16, 2019. Lead Agency will forward all updated information to Membership and Agendize extension approval for PINCO Executive and Advisory Committee meetings scheduled for May, 2019.

It is recommended PINCO’s Executive Committee review responses and forward to PINCO’s Advisory Committee with recommendation for approval in extension of agreement(s) as listed; henceforth, recommendation(s) will be forwarded to the Antelope Valley Union High School District for final approval.

MOTION: _____ SECONDED: _____ VOTE: YES ___ NO ___

6. UPDATE: DEPARTMENT OF DEFENSE PRODUCE PROGRAM

Background: The Lead Agency has provided CDE with Member District Agency Distribution Forms in order to open accounts in the Department of Defense Produce Program. Attached is the allocation schedule based on PINCO's remaining 2018-2019 USDA entitlement balance of \$348,000.00. Once accounts are established in FFAVORS, Member Districts will be able to place orders for direct delivery from Coast Citrus. Lead Agency will be providing additional information/tips pertaining to the FFAVORS ordering process and CDE administrative billing process.

INFORMATION ONLY

7. UPDATE: PINCO RFP #07-19/20 LIQUID EGG, COMMODITY PROCESSED/INDIVIDUALLY WRAPPED ITEMS

INFORMATION ONLY

8. UPDATE: RED GOLD COMMODITY REBATE PROGRAM

Background: In late March, the Lead Agency secured 20,000 pounds of bonus USDA Tomato Paste to off-set commercial purchases made this year of qualifying Red Gold products through PINCO's condiment agreement with Sysco Foods of Ventura. The total rebate amount from this bonus came to \$4,113.00. This rebate was a great way for PINCO to benefit from commodity discounts with a USDA processor without diverting entitlement. Rebates for Member Districts purchasing these products from the PINCO Buying Guide will be reflected in credit(s) with April's financial statement/report.

INFORMATION ONLY

9. REPORTS FROM PINCO SUB-COMMITTEES

Food Show - Commodity – Futures - JPA/Policy – Bid - Sunshine

10. REPORTS FROM EXECUTIVE COMMITTEE MEMBERS/LEAD AGENCY

11. UPCOMING MEETING DATES:

2018-2019 PINCO EXECUTIVE MEETING CALENDAR

May 9, 2019	PINCO Administrative Offices, Lancaster
June 6, 2019	PINCO Administrative Offices, Lancaster

2018-2019 PINCO ADVISORY MEETING CALENDAR

April 11, 2019	PINCO Service Center, Bakersfield	2019-2020 Buying Guide
May 16, 2019	PINCO Service Center, Bakersfield	Budget/Calendar
June 13, 2019	PINCO Service Center, Bakersfield	Year-End General Business

12. ADJOURN: MOTION _____ SECONDED: _____

PINCO

2018-2019 DEPARTMENT of DEFENSE PRODUCE PROGRAM ALLOCATION

Allotment \$348,000.00

District	% of PINCO	DOD \$
Acton	0.31%	\$ 1,078.80
Alisal	6.03%	\$ 20,984.40
Antelope Valley	6.22%	\$ 21,645.60
Arvin	2.19%	\$ 7,621.20
Bakersfield	19.17%	\$ 66,711.60
Beardsley	1.05%	\$ 3,654.00
Big Pine	0.07%	\$ 243.60
Bishop	0.55%	\$ 1,914.00
Delano Elem	4.61%	\$ 16,042.80
Delano HS	2.08%	\$ 7,238.40
Earlimart	1.28%	\$ 4,454.40
Eastside	1.73%	\$ 6,020.40
Edison	0.68%	\$ 2,366.40
El Tejon	0.24%	\$ 835.20
Fairfax	1.70%	\$ 5,916.00
Greenfield	5.34%	\$ 18,583.20
Keppel	1.36%	\$ 4,732.80
Kern Co	0.69%	\$ 2,401.20
Kernville	0.47%	\$ 1,635.60
Lamont	2.10%	\$ 7,308.00
Lancaster	6.94%	\$ 24,151.20
Lone Pine	0.12%	\$ 417.60
Lost Hills	0.37%	\$ 1,287.60
McFarland	2.05%	\$ 7,134.00
Mojave	1.10%	\$ 3,828.00
Norris	1.07%	\$ 3,723.60
Palmdale	9.09%	\$ 31,633.20
Panama BV	8.52%	\$ 29,649.60
Richland	1.93%	\$ 6,716.40
South Fork	0.16%	\$ 556.80
Standard	1.55%	\$ 5,394.00
Taft City	1.13%	\$ 3,932.40
Taft HS	0.68%	\$ 2,366.40
Tehachapi	0.95%	\$ 3,306.00
Vineland	0.49%	\$ 1,705.20
Westside	2.82%	\$ 9,813.60
Wm S Hart	2.34%	\$ 8,143.20
Wilsona	0.82%	\$ 2,853.60
	100.00%	\$ 348,000.00

